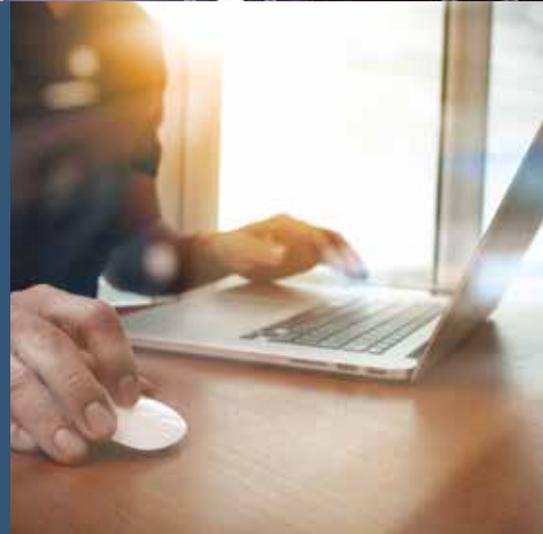




# BUSINESS DATA



**market**location





Understand your best customers



We know more prospects just like them!



We've got their number...



...and email...



...we even know where they live!  
(we'll work anyway)



It's not like we stalk them...



...we speak to them on the phone



...all 1.8 million of them!

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# ABOUT US

## 118 Group Limited

With headquarters in Sutton Coldfield, 118 Group are the leading provider of B2B wholesale business data and marketing data solutions in the UK. Market Location, 118 Data Resource, Cardwell Marketing Ltd and IDS Data Services Ltd (trading as Intelligent Data Group) are all part of the 118 Group.

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### Market Location

*Leading provider of business data and database solutions*

Market Location specialise in UK B2B wholesale business data and marketing data solutions. With over 40 years of experience in the database and direct marketing industry, Market Location have developed an in-depth understanding of data requirements and sophisticated database analysis techniques.

Whether the requirement is a bespoke data solution or a supply of business data for marketing – Market Location are the UK's leading provider of B2B data with their market-leading position built upon superior data quality and service, combined with marketing data expertise and innovative technology.

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### 118 Information

*Pre-eminent supplier of wholesale business data in the UK*

Data assets have unparalleled coverage of UK business population with prestigious clients across a range of specialisms – from credit, direct marketing, major search engines, online directories – all looking for the best UK business data available.

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## Cardwell Marketing Limited

*B2B database service and solutions provider*

Based in Leamington Spa Cardwell pride themselves on their wealth of experience and expertise in the B2B data arena; and also, their solution based approach to increasingly complex data and data management issues for large businesses.

---

### Intelligent Data Group

*B2B direct marketing and database service provider*

This team, based in Glasgow have an exciting range of experience and knowledge of the B2B data industry and are renowned for their excellent account management skills that ensures a loyal and sustained customer base.

118 Group limited

118 Information  
Be Seen, Be Heard, Be Everywhere

marketlocation

CARDWELL  
MARKETING INTELLIGENCE

Intelligent  
Data Group

# THE MARKET LOCATION DATABASE

Comprising of all the actively trading businesses in the UK and widely recognised as the most up to date and accurate telephone researched database. Whether they are accountants, website designers, restaurants or multi-national head offices, we've spoken to them directly and confirmed their contact details and explained the purposes for holding their information.



Data is at the heart of every good business decision - whether it's to understand who your customers are, where they are located, how best to communicate with them - Market Location has the expertise you need to make the best business decisions every time.

Business related information such as contact details, location and financial indicators, changes at a rate of over 30% every year. That means that every day thousands of changes are occurring to businesses across the UK - so without due care and attention, the value of data can reduce significantly over time. The information that a business holds on its customers and prospects is one of its most precious assets but it requires work, diligence and expertise to ensure it remains an asset and doesn't rapidly become a burden.

Market Location have an inhouse call centre based in Sutton Coldfield, and it's from here that the precious work is undertaken to make sure that every record on the database is phoned on a regular basis to keep on top of and record any changes. This means that you can rely on Market Location to have the most up to date and accurate listing of UK businesses, combined with a depth of information about key contacts, type of business, number of employees, financial details and lots more.



## KEY CHARACTERISTICS:

- Full UK coverage
- 1.8 million records
- 2 million contact details
- 1 million email addresses
- Fully telephone verified
- Range of SIC and Market Sector Codes
- 100% include telephone number
- Employee size - full coverage
- Financial information
- A range of premium data products including:
  - Specialist Decision Makers
  - Brand New Businesses
  - Businesses on the Move



**GENERAL DATA PROTECTION REGULATION (GDPR)**  
- MARKET LOCATION, AS PART OF THE 118 GROUP,  
IS FULLY COMPLIANT WITH THE REQUIREMENTS  
AS SET OUT IN THE GDPR

## WHAT DOES A BUSINESS RECORD LOOK LIKE:

### Susan Brown Ltd

12 The High Street  
Farnborough  
Hampshire  
GU14 7NU

Telephone Number: 01252 XXXXX

Accountant  
Finance

4 employees

Reg. No. XXXX

Mrs Susan Brown, MD

www.SBaccountants.co.uk

SB@SBaccountants.co.uk

Turnover £XXX

Head office

100% of our records have  
a telephone number

We have 2300 different  
business types to  
choose from

Defined in 9 bands, or provided  
as an exact number

## PROCESS OF UPDATING AND MAINTENANCE

Because all business undergo change - location, personnel, contacts etc - it makes sense that over time any list of businesses will get out of date. Market Location understand the importance of making contact regularly with each business on the database to keep up with any changes and make the appropriate amendments. To do this, Market Location have an inhouse, Sutton Coldfield based call-centre that makes 10,000 calls a day to confirm the information and thereby maintain the exceptional standard of accuracy that marks our database above the rest.

**Based in Sutton Coldfield, Market Location has an in-house call centre of over 60 people.** At least once a year every business will have received a call from us - and some may have more frequent communication depending on whether we think something has changed. There is science to our calling - we don't just start at the top and work our way down the list - we apply intelligence around the volatility of a business based on a range of criteria, and from that determine the priority of the calls.

**2 million calls made every year to ensure the ongoing standard of quality and industry leading levels of accuracy. Keeping the information up to date and accurate is also a requirement of the General Data Protection Regulation (GDPR).**

Any anomalies or changes to the database that are fed back to us are applied and updated within 24 hours. Market Location, as the owners of the database, invest significant amounts of money into the processes for updating and maintenance. Data is at the very heart of the Market Location business, so for any UK B2B data requirement - from bespoke solutions to supplying contacts for marketing campaigns - Market Location are the 'go to' option of choice for any business.

2 MILLION CALLS  
MADE EVERY YEAR

*Susan Brown*  
LIMITED



# DATA SOLUTIONS

## DATA QUALITY IS AT THE HEART OF WHAT WE DO

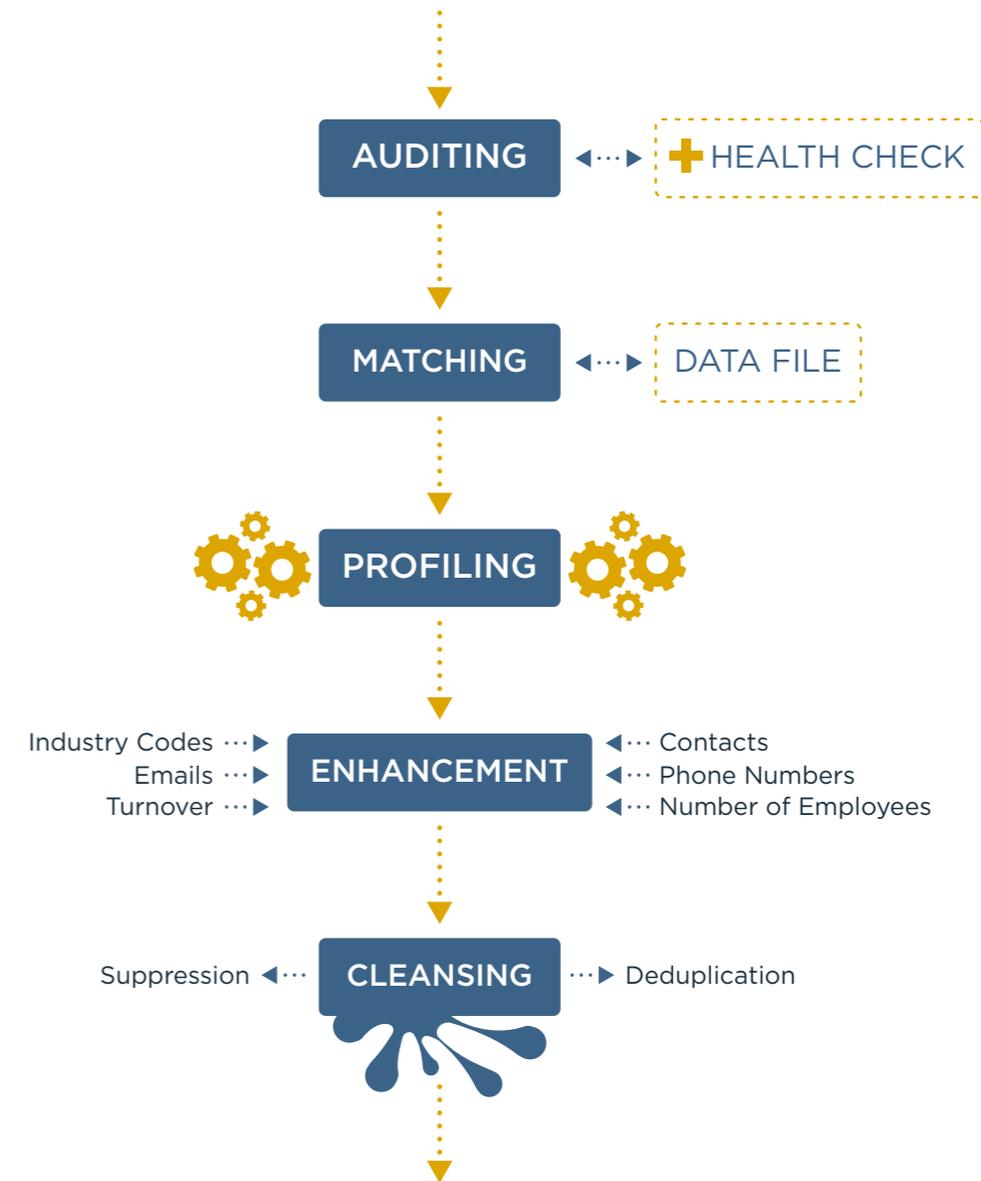
The information that a business holds on its customers and prospects is one of its most precious assets. However, business related information (such as contact details, location and financial indicators) is estimated to change at a rate of around 30% every year. That's hundreds of thousands of pieces of information that go out of date every day. In addition to the issue of declining data quality, there is also the problem that customer data is probably held across a variety of different systems, being input by a variety of personnel. This often results in data that is incomplete, inaccurate or duplicated.

### Why does this happen?

Different areas of a business have different priorities - the information that is important for Finance is different from what's important to Sales. The result is a database that very quickly becomes unwieldy, difficult to manage and hard to benefit from. At Market Location we are dedicated to the process of updating, maintaining and growing our UK business database which can be leveraged to reduce these complex data quality issues.



## YOUR DATA



HOW WE MAKE SURE YOUR DATA IS HIGH QUALITY

marketlocation  
QUALITY DATA

# DATA PRODUCTS

## BRAND NEW BUSINESSES

The timely nature of the Brand New Businesses lead service ensures you are uniquely positioned to communicate with a business that is experiencing rapid change and is therefore most likely to be looking out for, and receptive to, new service providers and suppliers.

This specialist service informs you on a daily/weekly/monthly basis (you choose the frequency that works best for you) of all the new business start ups, relocations, new branches and new business owners in your area. Select by postcode areas or regions, or purchase the entire UK National File.

### How do we source Brand New Businesses?

Market Location is the primary data owner in the UK. We independently verify and collect business data in-house using our 60 seat call centre based in Sutton Coldfield, making over 10,000 connected calls every day.

With partners made up from a range of key data users; major search engines and online directory providers, as well as receiving Companies House feeds and updates from a host of other sources that provide changes to business contact details, we are uniquely positioned to know about new businesses and business changes first – all of these changes contribute to the daily feed of Brand New Businesses.

### What makes this service better than other new business data lists?

Brand New Businesses are based on business change information that has been identified at the very earliest opportunity. New businesses included in the file are usually identified within the first few days of trading.

We also don't include any businesses that haven't been verified within the last three months since the date of change. The new business leads we provide are the freshest available in the UK, and that means seriously valuable opportunities for your business to target.



### DETAILS PROVIDED:

- Company Name
- Address and Postcode
- Telephone Number
- Senior Decision Maker's Name and Position
- Type of Business
- Website Address (if available)
- New, Relocated, New Owner or New Branch Indicator
- Date the Business was established
- Number of employees
- TPS/CTPS indicators

10,000 CALLS  
MADE EVERY DAY

## BUSINESSES ON THE MOVE

This is a highly valuable B2B lead service that's designed to alert you to businesses who have confirmed their intention to move to new premises over the next 12 months. Select the area you want to target, by postcode or region. These moving businesses are in a critical period of evolution and will need new suppliers to support them – presenting the ideal opportunity to introduce your business ahead of the competition.

### How do we source details of moving businesses?

As part of our verification calling process from our inhouse call centre we ask every business record if they are intending to move premises within the next 12 months. If they confirm they are, we then pinpoint how soon the move is likely to take place:

- 0 to 3 months – looking for services more or less straight away.
- 3 to 6 months – in a prime position to start planning ahead.
- 6 to 12 months – our research shows that some of these businesses are likely to bring their move forward.

Businesses on the Move are delivered securely to you on a monthly basis, you simply decide the geographic areas you want to receive leads for – using postcode areas, regions or the entire coverage of the UK. This selection will be determined by the areas your business already covers and which areas you want to expand into.

Businesses on the Move records are highly likely to be in the market for new services and suppliers to support their move, so this service represents the best possible opportunity to introduce your business to potential new customers.

### DETAILS PROVIDED:

- Business Name
- Telephone Number
- Type of Business
- Estimated Move Time
- Address and Postcode
- Contact Name and Position
- Website Address (if available)



## SPECIALIST DECISION MAKERS

This service provides a premium file of contacts identifying the specific decision maker who is responsible for a particular area of the business. For a business to be successful it is essential that the sales and marketing activity aims the most relevant message to the most appropriate decision maker. Choosing a job responsibility to market your products or services to will help to ensure your sales and marketing campaigns land with the right person first time, reducing campaign wastage and decision-making time. Market Location realised that for many businesses the process of identifying the right decision maker is both time consuming and expensive – consider the wasted phone calls, communications sent to the wrong person or to someone without the relevant responsibility. That's why we developed a service providing the most accurate list of key specialist decision makers available within the UK.

### How do we identify these specialist decision makers?

In order to identify decision makers with specific responsibility for making supplier decisions in these key business areas we have isolated all businesses on our database that have 20 or more employees. This accounts for approximately over 200,000 UK businesses on our database. We have a dedicated team within our UK call centre that call these businesses and collect up to 10 additional contacts with specific decision maker responsibility.

### DETAILS PROVIDED:

- Business Name
- Address and Postcode
- Telephone Number
- Specialist Decision Maker Name and Job Title
- Type of Business
- Website Address (if available)
- Number of Employees
- TPS/CTPS Indicator

The specialist areas you can purchase from the Special Decision Makers database include:

• Finance	56,287
• Procurement and Purchasing	50,666
• IT	45,695
• HR	48,512
• Sales and Marketing	93,639
• Transport and Logistics	32,316
• Telecoms	45,718
• Facilities Managers	47,225

## EMAIL MARKETING

Providing access to over 1 million telephone verified business email addresses for targeted activity. We offer a range of options, from a fully managed email broadcast service, with real-time online campaign stats and offline data for targeted follow-up, to email data list purchase that can be broadcast by yourself. Regardless of the size email marketing can prove highly effective for almost every business.

From raising the profile of a business to targeting new prospects or communicating to current customers - email marketing continues to be one of the most popular B2B marketing channels.

### Sourcing reputable email data

In order for your email marketing to be successful you need to have access to targeted, up to date, email addresses. A lot of businesses have a database of customer email addresses, but if you're looking to raise awareness of your company with new prospects that don't already know about you, you will need to source reputable email data from a data owner such as Market Location.

Using targeted, up to date email data ensures that you reduce the chance of your emails being undelivered or deleted.

### Why choose Market Location for your email data?

- We're experts in email marketing and launched our B2B Email Marketing service back in 2003.
- We're Members of the Direct Marketing Association (DMA) and adhere to their Code of Conduct.
- We have over 1 million business email addresses for you to choose from, including senior decision makers.
- Our customers include many large companies who use our email database on an ongoing basis because we deliver the consistently positive results they need to justify spending their marketing budget with us.
- All our UK email addresses are 100% telephone verified to receive third party communications.
- Over 80% of our email database is for named contacts.



### Email data list targeting

You can choose how you want to target your email data using our comprehensive list of data fields. We have over 2,000 business types to choose from on our database.

### Fully Managed Email Service

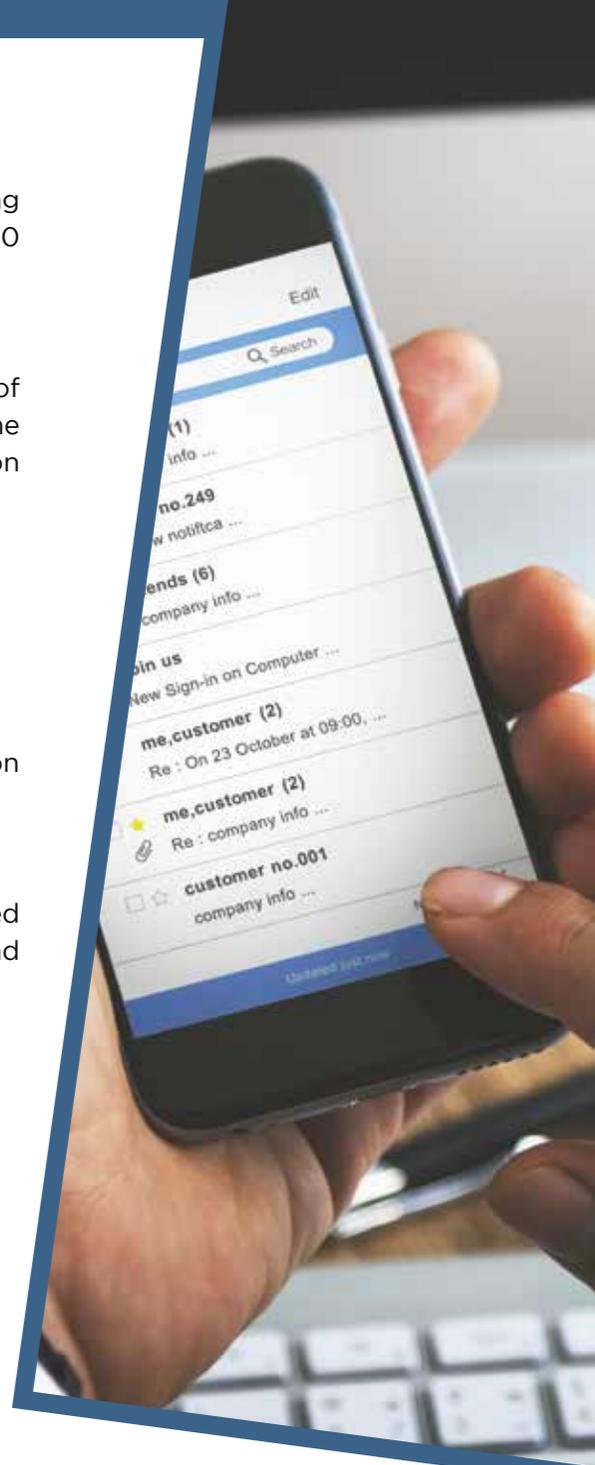
Aimed at those doing larger email broadcasts (in excess of 30,000 emails). Our managed email service offers you the complete email solution - leaving you free to concentrate on other areas of your business and marketing activity.

### Our managed email service includes:

- Verified business email addresses
- Senior decision maker emails available
- Precise targeting and personalisation
- Cost effective email design options
- Hosted landing pages for accurate campaign data collection
- Landing page pre-population to increase enquiries
- Live daily reporting of opens, clicks and form completions
- Live campaign statistics delivered to you online
- In addition to generating inbound enquiries, our managed email service will deliver you a live daily feed of open and click data, ready for you to follow-up.

### The data you receive will include:

- Company name
- Contact name (title, first name, last name)
- Open and click count
- Telephone and address details
- Website address (where available).
- Use this data as soon as you receive it to dramatically increase your campaign response and return on investment (ROI).



# SIC CODES

The SIC (Standard Industrial Classification) Codes are set out by the government, and classify businesses by the main activities they are focused on. There are several versions of the codes (1992 revised 2003 and 2007) and for the purposes of these counts we've used the 1992 revised 2007, but we can also provide the other versions including US, as required.

SIC	DESCRIPTION	VOLUME
01110	Growing of cereals (except rice), leguminous crops and oil seeds	5,438
01130	Growing of vegetables and melons, roots and tubers	82
01190	Growing of other non-perennial crops	629
01300	Plant propagation	919
01410	Raising of dairy cattle	6,091
01470	Raising of poultry	561
01490	Raising of other animals	5,049
01500	Mixed farming	18,085
01629	Support activities for animal production other than farm animal boarding and care) n.e.c.	8,197
01630	Post-harvest crop activities	1,853
01700	Hunting, trapping and related service activities	39
<b>01</b>	<b>Crop and animal production, hunting and related service activities</b>	<b>46,943</b>
02300	Gathering of wild growing non-wood products	846
02400	Support services to forestry	4,348
<b>02</b>	<b>Forestry and logging</b>	<b>5,194</b>
03110	Marine fishing	113
03120	Freshwater fishing	632
03220	Freshwater aquaculture	275
<b>03</b>	<b>Fishing and aquaculture</b>	<b>1,020</b>
05101	Deep coal mines	29
<b>05</b>	<b>Mining of coal and lignite</b>	<b>29</b>

SIC	DESCRIPTION	VOLUME
06100	Extraction of crude petroleum	98
<b>06</b>	<b>Extraction of crude petroleum and natural gas</b>	<b>98</b>
07290	Mining of other non-ferrous metal ores	133
<b>07</b>	<b>Mining of metal ores</b>	<b>133</b>
08990	Other mining and quarrying n.e.c.	607
<b>08</b>	<b>Other mining and quarrying</b>	<b>607</b>
09100	Support activities for petroleum and natural gas mining	674
09900	Support activities for other mining and quarrying	85
<b>09</b>	<b>Mining support service activities</b>	<b>759</b>
10110	Processing and preserving of meat	364
10130	Production of meat and poultry meat products	91
10519	Manufacture of other milk products	129
10520	Manufacture of ice cream	259
10612	Manufacture of breakfast cereals and cereals-based food	66
10710	Manufacture of bread; manufacture of fresh pastry goods and cakes	2,466
10810	Manufacture of sugar	20
10822	Manufacture of sugar confectionery	331
10840	Manufacture of condiments and seasonings	131
10890	Manufacture of other food products n.e.c.	1,713
<b>10</b>	<b>Manufacture of food products</b>	<b>5,570</b>
11010	Distilling, rectifying and blending of spirits	225
11020	Manufacture of wine from grape	139
11030	Manufacture of cider and other fruit wines	93
11050	Manufacture of beer	767
11070	Manufacture of soft drinks; production of mineral waters and other bottled waters	130
<b>11</b>	<b>Manufacture of beverages</b>	<b>1,354</b>
13100	Preparation and spinning of textile fibres	188
13300	Finishing of textiles	1,419
13910	Manufacture of knitted and crocheted fabrics	70
13923	Manufacture of household textiles	1,043
13939	Manufacture of other carpets and rugs	426
13940	Manufacture of cordage, rope, twine and netting	193
13990	Manufacture of other textiles n.e.c.	787
<b>13</b>	<b>Manufacture of textiles</b>	<b>4,126</b>

SIC	DESCRIPTION	VOLUME
14110	Manufacture of leather clothes	89
14120	Manufacture of workwear	161
14132	Manufacture of other women's outerwear	559
14142	Manufacture of women's underwear	55
14190	Manufacture of other wearing apparel and accessories n.e.c.	908
14310	Manufacture of knitted and crocheted hosiery	37
14390	Manufacture of other knitted and crocheted apparel	86
<b>14</b>	<b>Manufacture of wearing apparel</b>	<b>1,895</b>
15110	Tanning and dressing of leather; dressing and dyeing of fur	17
15120	Manufacture of luggage, handbags and the like, saddlery and harness	239
15200	Manufacture of footwear	142
<b>15</b>	<b>Manufacture of leather and related products</b>	<b>398</b>
16100	Sawmilling and planing of wood	408
16210	Manufacture of veneer sheets and wood-based panels	46
16230	Manufacture of other builders' carpentry and joinery	1,855
16240	Manufacture of wooden containers	57
16290	Manufacture of other products of wood; manufacture of article of cork, straw and plaiting materials	202
<b>16</b>	<b>Manufacture of wood and of products of wood and cork, except furniture; manufacture of articles of straw and plaiting materials</b>	<b>2,568</b>
17110	Manufacture of pulp	20
17120	Manufacture of paper and paperboard	164
17219	Manufacture of other paper and paperboard containers	1,554
17220	Manufacture of household and sanitary goods and of toilet requisites	387
17230	Manufacture of paper stationery	154
17290	Manufacture of other articles of paper and paperboard n.e.c.	132
<b>17</b>	<b>Manufacture of paper and paper products</b>	<b>2,411</b>
18121	Manufacture of printed labels	467
18129	Printing n.e.c.	6,419
18130	Pre-press and pre-media services	425
18140	Binding and related services	438
18203	Reproduction of computer media	345
<b>18</b>	<b>Printing and reproduction of recorded media</b>	<b>8,094</b>
19209	Other treatment of petroleum products (excluding petrochemicals manufacture)	492
<b>19</b>	<b>Manufacture of coke and related products</b>	<b>492</b>

SIC	DESCRIPTION	VOLUME
20110	Manufacture of industrial gases	75
20150	Manufacture of fertilizers and nitrogen compounds	122
20160	Manufacture of plastics in primary forms	670
20170	Manufacture of synthetic rubber in primary forms	44
20200	Manufacture of pesticides and other agrochemical products	14
20301	Manufacture of paints, varnishes and similar coatings, mastics and sealants	1,817
20412	Manufacture of cleaning and polishing preparations	13
20420	Manufacture of perfumes and toilet preparations	384
20510	Manufacture of explosives	32
20590	Manufacture of other chemical products n.e.c.	965
20600	Manufacture of man-made fibres	17
<b>20</b>	<b>Manufacture of chemicals and chemical products</b>	<b>4,153</b>
21100	Manufacture of basic pharmaceutical products	348
<b>21</b>	<b>Manufacture of basic pharmaceutical products and pharmaceutical preparations</b>	<b>348</b>
22110	Manufacture of rubber tyres and tubes; retreading and rebuilding of rubber tyres	193
22190	Manufacture of other rubber products	451
22210	Manufacture of plastic plates, sheets, tubes and profiles	100
22220	Manufacture of plastic packing goods	63
22230	Manufacture of builders ware of plastic	266
22290	Manufacture of other plastic products	867
<b>22</b>	<b>Manufacture of rubber and plastic products</b>	<b>1,940</b>
23110	Manufacture of flat glass	85
23120	Shaping and processing of flat glass	33
23130	Manufacture of hollow glass	27
23140	Manufacture of glass fibres	258
23190	Manufacture and processing of other glass, including technical glassware	414
23310	Manufacture of ceramic tiles and flags	63
23320	Manufacture of bricks, tiles and construction products, in baked clay	145
23410	Manufacture of ceramic household and ornamental articles	44
23420	Manufacture of ceramic sanitary fixtures	16
23490	Manufacture of other ceramic products n.e.c.	638
23510	Manufacture of cement	56
23520	Manufacture of lime and plaster	51
23610	Manufacture of concrete products for construction purposes	548
23630	Manufacture of ready-mixed concrete	109
23640	Manufacture of mortars	32
23700	Cutting, shaping and finishing of stone	859
23910	Production of abrasive products	63
23990	Manufacture of other non-metallic mineral products n.e.c.	528
<b>23</b>	<b>Manufacture of other non-metallic mineral products</b>	<b>3,969</b>

# SIC CODES

SIC	DESCRIPTION	VOLUME	SIC	DESCRIPTION	VOLUME	SIC	DESCRIPTION	VOLUME	SIC	DESCRIPTION	VOLUME
24100	Manufacture of basic iron and steel and of ferro-alloys	581	28110	Manufacture of engines and turbines, except aircraft, vehicle & cycle engines	144	32120	Manufacture of jewellery and related articles	949	42990	Construction of other civil engineering projects n.e.c.	10,351
24200	Manufacture of tubes, pipes, hollow profiles and related fittings, of steel	35	28132	Manufacture of compressors	505	32200	Manufacture of musical instruments	1,081	<b>42</b>	<b>Civil engineering</b>	<b>11,797</b>
24410	Precious metals production	73	28140	Manufacture of taps and valves	440	32300	Manufacture of sports goods	771	43110	Demolition	516
24420	Aluminium production	364	28150	Manufacture of bearings, gears, gearing and driving elements	585	32409	Manufacture of other games and toys, n.e.c.	490	43130	Test drilling and boring	283
24440	Copper production	23	28210	Manufacture of ovens, furnaces and furnace burners	184	32500	Manufacture of medical and dental instruments and supplies	640	43210	Electrical installation	20,941
24450	Other non-ferrous metal production	159	28220	Manufacture of lifting and handling equipment	1,330	32910	Manufacture of brooms and brushes	56	43220	Plumbing, heat and air-conditioning installation	25,571
24510	Casting of iron	473	28230	Manufacture of office machinery and equipment (except computers and peripheral equipment)	423	32990	Other manufacturing n.e.c.	6,260	43290	Other construction installation	1,359
<b>24</b>	<b>Manufacture of basic metals</b>	<b>1,708</b>	28240	Manufacture of power-driven hand tools	338	<b>32</b>	<b>Other manufacturing</b>	<b>10,247</b>	43310	Plastering	6,083
25110	Manufacture of metal structures and parts of structures	2,002	28250	Manufacture of non-domestic cooling and ventilation equipment	702	33110	- Repair of fabricated metal products	118	43320	Joinery installation	15,272
25210	Manufacture of central heating radiators and boilers	54	28290	Manufacture of other general-purpose machinery n.e.c.	300	33120	Repair of machinery	1,873	43330	Floor and wall covering	6,739
25290	Manufacture of other tanks, reservoirs and containers of metal	267	28301	Manufacture of agricultural tractors	2	33130	Repair of electronic and optical equipment	1,153	43341	Painting	11,827
25400	Manufacture of weapons and ammunition	473	28302	Manufacture of agricultural and forestry machinery other than tractors	34	33150	Repair and maintenance of ships and boats	68	43342	Glazing	7,207
25500	Forging, pressing, stamping and roll-forming of metal; powder metallurgy	1,759	28410	Manufacture of metal forming machinery	57	33190	Repair of other equipment	4	43910	Roofing activities	9,295
25610	Treatment and coating of metals	415	28923	Manufacture of equipment for concrete crushing and screening and roadworks	553	33200	Installation of industrial machinery and equipment	732	43991	Scaffold erection	2,531
25710	Manufacture of cutlery	59	28930	Manufacture of machinery for food, beverage and tobacco processing	564	<b>33</b>	<b>Repair and installation of machinery and equipment</b>	<b>3,948</b>	43999	Other specialised construction activities n.e.c.	26,373
25720	Manufacture of locks and hinges	5,456	28940	Manufacture of machinery for textile, apparel and leather production	17	35110	Production of electricity	113	<b>43</b>	<b>Specialised Construction activities</b>	<b>133,997</b>
25730	Manufacture of tools	797	28950	Manufacture of machinery for paper and paperboard production	259	35140	Trade of electricity	289	45111	Sale of new cars and light motor vehicles	6,983
25920	Manufacture of light metal packaging	35	28990	Manufacture of other special-purpose machinery n.e.c.	1,408	35210	Manufacture of gas	93	45112	Sale of used cars and light motor vehicles	5,718
25930	Manufacture of wire products, chain and springs	297	<b>28</b>	<b>Manufacture of machinery and equipment nec</b>	<b>7,845</b>	35220	Distribution of gaseous fuels through mains	509	45190	Sale of other motor vehicles	149
25940	Manufacture of fasteners and screw machine products	266	29100	Manufacture of motor vehicles	212	<b>35</b>	<b>Electricity, gas, steam and air conditioning supply</b>	<b>1,004</b>	45200	Maintenance and repair of motor vehicles	49,738
25990	Manufacture of other fabricated metal products n.e.c.	3,515	29202	Manufacture of trailers and semi-trailers	184	36000	Water collection, treatment and supply	1,006	45310	Wholesale trade of motor vehicle parts and accessories	160
<b>25</b>	<b>Manufacture of fabricated metal products, except machinery and equipment</b>	<b>15,395</b>	29320	Manufacture of other parts and accessories for motor vehicles	1,251	<b>36</b>	<b>Water collection, treatment and supply</b>	<b>1,006</b>	45320	Retail trade of motor vehicle parts and accessories	11,638
26110	Manufacture of electronic components	544	<b>29</b>	<b>Manufacture of motor vehicles, trailers and semi-trailers</b>	<b>1,647</b>	37000	Sewerage	2,078	45400	Sale, maintenance and repair of motorcycles and related parts and accessories	1,262
26200	Manufacture of computers and peripheral equipment	513	30110	Building of ships and floating structures	103	<b>37</b>	<b>Sewerage</b>	<b>2,078</b>	<b>45</b>	<b>Wholesale and retail trade and repair of motor vehicles and motorcycles</b>	<b>75,648</b>
26309	Manufacture of communication equipment other than telegraph, and telephone apparatus and equipment	298	30120	Building of pleasure and sporting boats	533	38110	Collection of non-hazardous waste	1,953	46110	Agents selling agricultural raw materials, livestock, textile raw materials and semi-finished goods	1044
26400	Manufacture of consumer electronics	1,095	30200	Manufacture of railway locomotives and rolling stock	11	38210	Treatment and disposal of non-hazardous waste	126	46120	Agents involved in the sale of fuels, ores, metals and industrial chemicals	19
26511	Manufacture of electronic measuring, testing etc. equipment, not for industrial process control	583	30300	Manufacture of air and spacecraft and related machinery	93	38220	Treatment and disposal of hazardous waste	1,673	46130	Agents involved in the sale of timber and building materials	6,416
26513	Manufacture of non-electronic measuring, testing etc. equipment, not for industrial process control	1,318	30910	Manufacture of motorcycles	452	38320	Recovery of sorted materials	1,743	46140	Agents involved in the sale of machinery, industrial equipment, ships and aircraft	904
26514	Manufacture of non-electronic industrial process control equipment	126	30920	Manufacture of bicycles and invalid carriages	593	<b>38</b>	<b>Waste collection, treatment and disposal activities; material recovery</b>	<b>5,495</b>	46150	Agents involved in the sale of furniture, household goods, hardware and ironmongery	1,324
26520	Manufacture of watches and clocks	266	30990	Manufacture of other transport equipment n.e.c.	16	39000	Remediation activities and other waste management services	723	46170	Agents involved in the sale of food, beverages and tobacco	771
26702	Manufacture of photographic and cinematographic equipment	374	<b>30</b>	<b>Manufacture of other transport equipment</b>	<b>1,801</b>	<b>39</b>	<b>Remediation activities and other waste management services</b>	<b>723</b>	46180	Agents specialized in the sale of other particular products	1,230
<b>26</b>	<b>Manufacture of computer, electronic and optical products</b>	<b>5,117</b>	31010	Manufacture of office and shop furniture	1,733	41100	Development of building projects	4,876	46190	Agents involved in the sale of a variety of goods	2,771
27110	Manufacture of electric motors, generators and transformers	362	31030	Manufacture of mattresses	73	41202	Construction of domestic buildings	22,089	46210	Wholesale of grain, unmanufactured tobacco, seeds and animal feeds	300
27120	Manufacture of electricity distribution and control apparatus	1,634	31090	Manufacture of other furniture	1,819	<b>41</b>	<b>Construction of buildings</b>	<b>26,965</b>	46220	Wholesale of flowers and plants	732
27200	Manufacture of batteries and accumulators	41	<b>31</b>	<b>Manufacture of furniture</b>	<b>3,625</b>	42110	Construction of roads and motorways	636	46230	Wholesale of live animals	5,862
27400	Manufacture of electric lighting equipment	664				42120	Construction of railways and underground railways	149	46240	Wholesale of hides, skins and leather	76
27510	Manufacture of electric domestic appliances	127				42910	Construction of water projects	661	46310	- Wholesale of fruit and vegetables	1,050
27900	Manufacture of other electrical equipment	1,459							46320	Wholesale of meat and meat products	922
<b>27</b>	<b>Manufacture of electrical equipment</b>	<b>4,287</b>									

SIC	DESCRIPTION	VOLUME
46330	Wholesale of dairy products, eggs and edible oils and fats	534
46341	Wholesale of fruit and vegetable juices, mineral water and soft drinks	621
46342	Wholesale of wine, beer, spirits and other alcoholic beverages	686
46350	Wholesale of tobacco products	95
46370	Wholesale of coffee, tea, cocoa and spices	567
46380	Wholesale of other food, including fish, crustaceans and molluscs	1,007
46390	Non-specialised wholesale of food, beverages and tobacco	1,499
46410	Wholesale of textiles	761
46420	Wholesale of clothing and footwear	1,934
46431	Wholesale of audio tapes, records, CDs and video tapes and the equipment on which these are played	68
46440	Wholesale of china and glassware and cleaning materials	328
46460	Wholesale of pharmaceutical goods	616
46470	Wholesale of furniture, carpets and lighting equipment	48
46499	Wholesale of household goods (other than musical instruments) n.e.c.	3,002
46520	Wholesale of electronic and telecommunications equipment and parts	321
46610	Wholesale of agricultural machinery, equipment and supplies	560
46620	Wholesale of machine tools	966
46630	Wholesale of mining, construction and civil engineering machinery	674
46640	Wholesale of machinery for the textile industry and of sewing and knitting machines	105
46650	Wholesale of office furniture	1,135
46660	Wholesale of other office machinery and equipment	890
46690	Wholesale of other machinery and equipment	5,270
46719	Wholesale of other fuels and related products	1,436
46720	Wholesale of metals and metal ores	1,093
46730	Wholesale of wood, construction materials and sanitary equipment	7,028
46740	Wholesale of hardware, plumbing and heating equipment and supplies	9,600
46750	Wholesale of chemical products	1,314
46760	Wholesale of other intermediate products	2,645
46770	Wholesale of waste and scrap	3,029
46900	Non-specialised wholesale trade	13,063
<b>46</b>	<b>Wholesale trade, except of motor vehicles and motorcycles</b>	<b>84,316</b>
47110	Retail sale in non-specialised stores with food, beverages or tobacco predominating	24,863
47190	Other retail sale in non-specialised stores	14,189
47210	Retail sale of fruit and vegetables in specialised stores	1,201
47220	Retail sale of meat and meat products in specialised stores	5,614
47230	Retail sale of fish, crustaceans and molluscs in specialised stores	647
47240	Retail sale of bread, cakes, flour confectionery and sugar confectionery in specialised stores	8,498
47250	Retail sale of beverages in specialised stores	4,243
47260	Retail sale of tobacco products in specialised stores	1,684
47290	Other retail sale of food in specialised stores	6,539
47300	Retail sale of automotive fuel in specialised stores	8,168

SIC	DESCRIPTION	VOLUME
47410	Retail sale of computers, peripheral units and software in specialised stores	1,014
47421	Retail sale of mobile telephones	4,272
47429	Retail sale of telecommunications equipment other than mobile telephones	18
47430	Retail sale of audio and video equipment in specialised stores	822
47510	Retail sale of textiles in specialised stores	10,681
47520	Retail sale of hardware, paints and glass in specialised stores	4,440
47530	Retail sale of carpets, rugs, wall and floor coverings in specialised stores	962
47540	Retail sale of electrical household appliances in specialised stores	2,764
47591	Retail sale of musical instruments and scores	1,217
47599	Retail of furniture, lighting, and similar (not musical instruments or scores) in specialised store	16,444
47610	Retail sale of books in specialised stores	2,018
47620	Retail sale of newspapers and stationery in specialised stores	9,592
47630	Retail sale of music and video recordings in specialised stores	528
47640	Retail sale of sports goods, fishing gear, camping goods, boats and bicycles	4,991
47650	Retail sale of games and toys in specialised stores	5,181
47710	Retail sale of clothing in specialised stores	27,682
47722	Retail sale of leather goods in specialised stores	5261
47730	Dispensing chemist in specialised stores	14,329
47741	Retail sale of hearing aids	1,505
47749	Retail sale of medical and orthopaedic goods in specialised stores (not incl. hearing aids) n.e.c.	89
47750	Retail sale of cosmetic and toilet articles in specialised stores	3,990
47760	Retail sale of flowers, plants, seeds, fertilizers, pet animals and pet food in specialised stores	7,188
47770	Retail sale of watches and jewellery in specialised stores	6,522
47782	Retail sale by opticians	4,245
47789	Other retail sale of new goods in specialised stores (not commercial art galleries and opticians)	21,671
47791	Retail sale of antiques including antique books in stores	2,373
47799	Retail sale of other second-hand goods in stores (not incl. antiques)	3,530
47890	Retail sale via stalls and markets of other goods	300
47910	Retail sale via mail order houses or via Internet	8,936
47990	Other retail sale not in stores, stalls or markets	685
<b>47</b>	<b>Retail trade, except of motor vehicles and motorcycles</b>	<b>248,896</b>
49100	Passenger rail transport, interurban	276
49319	Other urban, suburban or metropolitan passenger land transport (not underground, metro or similar)	2,652

SIC	DESCRIPTION	VOLUME
49320	Taxi operation	11,589
49390	Other passenger land transport	1,912
49410	Freight transport by road	6,422
49420	Removal services	4,966
49500	Transport via pipeline	67
<b>49</b>	<b>Land transport and transport via pipelines</b>	<b>27,884</b>
50100	Sea and coastal passenger water transport	368
<b>50</b>	<b>Water transport</b>	<b>368</b>
51210	Freight air transport	290
<b>51</b>	<b>Air transport</b>	<b>290</b>
52103	Operation of warehousing and storage facilities for land transport activities	3,554
52219	Other service activities incidental to land transportation, n.e.c.	7,884
52220	Service activities incidental to water transportation	1,651
52230	Service activities incidental to air transportation	2,919
52243	Cargo handling for land transport activities	254
52290	Other transportation support activities	4,421
<b>52</b>	<b>Warehouse and support activities for transportation</b>	<b>20,683</b>
53100	Postal activities under universal service obligation	7,273
53202	Unlicensed carriers	227
<b>53</b>	<b>Postal and courier activities</b>	<b>7,500</b>
55100	Hotels and similar accommodation	23,946
55202	Youth hostels	1,531
55300	Recreational vehicle parks, trailer parks and camping grounds	4,230
55900	Other accommodation	6,063
<b>55</b>	<b>Accommodation</b>	<b>35,770</b>
56101	Licensed restaurants	34,225
56102	Unlicensed restaurants and cafes	154
56103	Take-away food shops and mobile food stands	64,624
56210	Event catering activities	4312
56290	Other food services	949
56301	Licensed clubs	6,957
56302	Public houses and bars	32,395
<b>56</b>	<b>Food and service activities</b>	<b>143,616</b>
58110	Book publishing	2,237
58120	Publishing of directories and mailing lists	168
58130	Publishing of newspapers	1,977
58190	Other publishing activities	1,570
<b>58</b>	<b>Publishing activities</b>	<b>5,952</b>

SIC	DESCRIPTION	VOLUME
59111	Motion picture production activities	3,229
59112	Video production activities	1,327
59113	Television programme production activities	656
59133	Television programme distribution activities	92
59140	Motion picture projection activities	728
59200	Sound recording and music publishing activities	369
<b>59</b>	<b>Motion picture, video and television programme production, sound recording and music publishing activities</b>	<b>6,401</b>
60200	Television programming and broadcasting activities	554
<b>60</b>	<b>Programming and broadcasting activities</b>	<b>554</b>
61200	Wireless telecommunications activities	368
61300	Satellite telecommunications activities	649
61900	Other telecommunications activities	4,547
<b>61</b>	<b>Telecommunications</b>	<b>5,564</b>
62012	Business and domestic software development	5,993
62020	Information technology consultancy activities	5,341
62090	Other information technology service activities	10,881
<b>62</b>	<b>Computer programming, consultancy and related activities</b>	<b>30,123</b>
63110	Data processing, hosting and related activities	387
63910	News agency activities	270
<b>63</b>	<b>Information service activities</b>	<b>657</b>
64110	Central banking	43
64191	Banks	9,251
64192	Building societies	1,469
64209	Activities of other holding companies n.e.c.	376
64910	Financial leasing	119
64929	Other credit granting n.e.c.	4,517
64999	Financial intermediation not elsewhere classified	2,903
<b>64</b>	<b>Financial service activities, except insurance and pension funding</b>	<b>18,678</b>
65202	Non-life reinsurance	324
65300	Pension funding	310
<b>65</b>	<b>Insurance, reinsurance and pension funding, except compulsory social security</b>	<b>634</b>
66110	Administration of financial markets	426
66120	Security and commodity contracts dealing activities	223
66190	Activities auxiliary to financial intermediation n.e.c.	11,687
66290	Other activities auxiliary to insurance and pension funding	5,732
<b>66</b>	<b>Activities auxiliary to financial services, except insurance and pension funding</b>	<b>18,068</b>

SIC	DESCRIPTION	VOLUME
68100	Buying and selling of own real estate	79
68202	Letting and operating of conference and exhibition centres	3,419
68209	Other letting and operating of own or leased real estate	6,843
68310	Real estate agencies	16,731
68320	Management of real estate on a fee or contract basis	4,502
<b>68</b>	<b>Real estate activities</b>	<b>31,574</b>
69101	Barristers at law	324
69102	Solicitors	11,680
69109	Activities of patent and copyright agents; other legal activities n.e.c.	3,692
69201	Accounting and auditing activities	17,263
69202	Bookkeeping activities	4,425
69203	Tax consultancy	829
70210	Public relations and communications activities	1,880
70229	Management consultancy activities other than financial management	16,072
71111	Architectural activities	8,974
71112	Urban planning and landscape architectural activities	509
71121	Engineering design activities for industrial process and production	2,684
71122	Engineering related scientific and technical consulting activities	2,586
71129	Other engineering activities	23,144
71200	Technical testing and analysis	2,677
<b>71</b>	<b>Architectural and engineering activities; testing and analysis</b>	<b>40,574</b>
72200	Research and experimental development on social sciences and humanities	2,056
<b>72</b>	<b>Scientific research and development</b>	<b>2,056</b>
73110	Advertising agencies	3,967
73200	Market research and public opinion polling	779
<b>73</b>	<b>Advertising and market research</b>	<b>4,746</b>
73110	Advertising agencies	3,967
73200	Market research and public opinion polling	779
<b>73</b>	<b>Advertising and market research</b>	<b>4,746</b>
74100	Specialised design activities	1,518
74209	Photographic activities not elsewhere classified	8,847
74300	Translation and interpretation activities	1,209
74902	Quantity surveying activities	1,316
74909	Other professional, scientific and technical activities n.e.c.	1,389
<b>74</b>	<b>Other professional, scientific and technical activities</b>	<b>14,279</b>
75000	Veterinary activities	4,862
<b>75</b>	<b>Veterinary activities</b>	<b>4,862</b>

SIC	DESCRIPTION	VOLUME
77110	Renting and leasing of cars and light motor vehicles	3,457
77120	Renting and leasing of trucks and other heavy vehicles	2,507
77220	Renting of video tapes and disks	19
77299	Renting and leasing of other personal and household goods	3,214
77320	Renting and leasing of construction and civil engineering machinery and equipment	460
77330	Renting and leasing of office machinery and equipment (including computers)	69
77342	Renting and leasing of freight water transport equipment	336
77390	Renting and leasing of other machinery, equipment and tangible goods n.e.c.	6,595
<b>77</b>	<b>Rental and leasing activities</b>	<b>16,657</b>
78300	Human resources provision and management of human resources functions	995
<b>78</b>	<b>Employment activities</b>	<b>12,591</b>
79110	Travel agency activities	6,002
79909	Other reservation service activities n.e.c.	2,717
<b>79</b>	<b>Travel agency, tour operator and other reservation service and related activities</b>	<b>8,719</b>
80100	Private security activities	28
80200	Security systems service activities	3,663
80300	Investigation activities	1,642
<b>80</b>	<b>Security and investigation activities</b>	<b>5,333</b>
81210	General cleaning of buildings	4,459
81221	Window cleaning services	3,372
81222	Specialised cleaning services	2,175
81291	Disinfecting and exterminating services	55
81299	Other cleaning services	7,170
81300	Landscape service activities	17,368
<b>81</b>	<b>Services to landscape activities</b>	<b>34,599</b>
82190	Photocopying, document preparation and other specialised office support activities	879
82200	Activities of call centres	241
82912	Activities of credit bureaus	880
82920	Packaging activities	342
82990	Other business support service activities n.e.c.	33,228
<b>82</b>	<b>Office administrative, office support and other business support activities</b>	<b>35,570</b>

SIC	DESCRIPTION	VOLUME
84110	General public administration activities	6,151
84120	Regulation of health care, education, cultural and other social services, not incl. social security	427
84210	Foreign affairs	404
84220	Defence activities	832
84230	Justice and judicial activities	1,237
84240	Public order and safety activities	1,350
84250	Fire service activities	628
<b>84</b>	<b>Public administration and defence; social security</b>	<b>11,029</b>
85100	Pre-primary education	7,395
85200	Primary education	28,292
85310	General secondary education	5,795
85320	Technical and vocational secondary education	1,679
85422	Post-graduate level higher education	2,354
85510	Sports and recreation education	1,833
85530	Driving school activities	10,699
85590	Other education n.e.c.	24,402
<b>85</b>	<b>Education</b>	<b>82,449</b>
86101	Hospital activities	4,612
86102	Medical nursing home activities	9,510
86220	Specialists medical practice activities	59,001
86230	Dental practice activities	16,663
86900	Other human health activities	22,785
<b>86</b>	<b>Human health activities</b>	<b>112,571</b>
87900	Other residential care activities n.e.c.	24,333
<b>87</b>	<b>Residential care activities</b>	<b>24,333</b>
88990	Other social work activities without accommodation n.e.c.	37,235
<b>88</b>	<b>Social work activities without accommodation</b>	<b>37,235</b>
90010	Performing arts	133
90030	Artistic creation	8,066
90040	Operation of arts facilities	5,672
<b>90</b>	<b>Creative, arts and entertainment activities</b>	<b>13,871</b>
91011	Library activities	3,229
91012	Archives activities	454
91020	Museums activities	1,501
91030	Operation of historical sites and buildings and similar visitor attractions	2,743
91040	Botanical and zoological gardens and nature reserves activities	72
<b>91</b>	<b>Libraries, archives, museums, and other cultural activities</b>	<b>7,999</b>

SIC	DESCRIPTION	VOLUME
92000	Gambling and betting activities	11,287
<b>92</b>	<b>Gambling and betting activities</b>	<b>11,287</b>
93110	Operation of sports facilities	6,554
93120	Activities of sport clubs	5,315
93199	Other sports activities	6,924
93210	Activities of amusement parks and theme parks	907
93290	Other amusement and recreation activities n.e.c.	12,785
<b>93</b>	<b>Sports activities and amusement and recreation activities</b>	<b>32,485</b>
94110	Activities of business and employers membership organisations	1,511
94120	Activities of professional membership organisations	1,330
94910	Activities of religious organisations	16,807
94920	Activities of political organisations	770
94990	Activities of other membership organisations n.e.c.	12,218
<b>94</b>	<b>Activities of membership organisations</b>	<b>32,636</b>
95110	Repair of computers and peripheral equipment	4,392
95220	Repair of household appliances and home and garden equipment	3,377
95230	Repair of footwear and leather goods	1,944
95240	Repair of furniture and home furnishings	2,766
95250	Repair of watches, clocks and jewellery	750
<b>95</b>	<b>Repair of computers and personal and household goods</b>	<b>13,229</b>
96010	Washing and (dry-)cleaning of textile and fur products	10,996
96020	Hairdressing and other beauty treatment	62,353
96030	Funeral and related activities	6,380
96040	Physical well-being activities	11,730
96090	Other service activities n.e.c.	19,215
<b>96</b>	<b>Other personal activities</b>	<b>110,674</b>
97000	Activities of households as employers of domestic personnel	7,894
<b>97</b>	<b>Activities of households as employers of domestic personnel</b>	<b>7,894</b>
99000	Activities of extraterritorial organisations and bodies	287
<b>99</b>	<b>Activities of extraterritorial organisations and bodies</b>	<b>287</b>

**SIC CODES**

## MARKET SECTOR CODES

Market Sector Codes are a unique way to define a business and these have been developed by Market Location to enhance the view we can provide for improved selection. There are over 2,300 different codes to describe what a business does, allowing for very specific targeting.

MARKET SECTOR	TOTAL
<b>A</b>	
Abattoir Machinery and Equipment	4
Abattoirs	136
Abrasive Products - Production Of	63
Abrasive Products - Wholesale & Supply	67
Access Equipment	434
Accident Administration & Management Services	421
Accommodation Address Agents	96
Accommodation Advice	50
Accounting Activities	16,799
Accounting Activities Primarily Bookkeeping	3,851
Actuaries	77
Acupuncture Practitioners	1,321
Adhesive Manufacture and Distribution	88
Adhesive Tape Manufacture	56
Adhesives and Glue Manufacture & Distribution	108
Adoption and Fostering Services	526
Adult Education Locations	797
Advertising Agency Services	1,514
Advertising Contractors	42
Advertising Outdoor	100
Advertising Publications & Publishers	134
Advertising Radio TV and other Media	794
Advertising Related Services	850
Aerial Erectors and Suppliers	1,857
Aerial Manufacturers	60
Aerial Photographers & Surveys	194
Aerobics	33
Aeronautical Engineers	57
Aeronautical Instrumentation Manufacturers	7
Aerosols Filling and Manufacture	36
After School Care	630
Aggregate Suppliers Including Sand Gravel and Shale	1,132
Agricultural and Farm Contractors	1,853
Agricultural Buildings	124
Agricultural Chemical Manufacturers	22
Agricultural Consultants	199
Agricultural Engineers	848
Agricultural Machinery Sales Service and Repair	695
Agricultural Merchants	831
Agricultural Services	577
Agricultural Shows	51
Agricultural Vehicle Suppliers	302
Air Ambulance Services	45
Air and other Gas Compressors	321
Air Brokers	19

MARKET SECTOR	TOTAL
Air Conditioning Contractors	1,349
Air Conditioning Equipment	456
Air Conditioning System Consultants	163
Air Purification Systems	76
Aircraft - Services For	205
Aircraft Designers	18
Aircraft Manufacturers and Suppliers	75
Aircraft Rental Leasing and Charter Services	138
Airfreight Forwarding Services	122
Airline Related Services	165
Airline Ticket Suppliers and Agencies	31
Airlines	168
Airport Transportation and Transfer Services	1,702
Airports	134
Album Manufacturers	5
Alcohol (Advice and Help)	181
Alexander Technique	238
Alloys Production of	86
Alternative Medical Treatments and Therapies	4,120
Aluminium Fabricators	208
Aluminium Manufacturers	71
Aluminium Products	85
Aluminium Stockholders	90
Ambulance and Medical Transportation Services	353
Amusement and Gaming Machines	490
Amusement Park Activities	881
Anchor Makers	5
Angling	632
Animal and Bird Housing	56
Animal By-Products	53
Animal Feed and Pet Foods	1,394
Animal Sundry Manufacturers and Suppliers	92
Animal Transportation Services	54
Animal Welfare and Care Organisations	780
Anodisers	32
Antique and Jewellery Valuers	38
Antique Dealers	2,373
Antique Restoration Services	492
Apartment Buildings	320
Aquarium and Pond Suppliers	720
Aquarium Tanks and Accessory Manufacturers	27
Arbitration Services	49
Archaeologists	185
Architects	5,171
Architects (Naval)	43
Architectural Guilding and Decorating	12

MARKET SECTOR	TOTAL
Architectural Services	3,312
Architectural Technicians	346
Architectural Woodwork	102
Archive Storage	212
Armed Forces	639
Armed Service Outfitters	12
Army Surplus Stores	87
Aromatherapy	269
Art and Craft Material Sales and Supply	1,163
Art Centres	207
Art Consultants	71
Art Galleries and Dealers	704
Art Gallery	1,902
Art Restoration	111
Artists	1,606
Artists Agents	36
Arts Centres	240
Arts The	294
Asbestos Products & Removal	723
Asphalt & Macadam Laying Contractors	453
Asphalt & Macadam Supply	93
Assembling and Wiring	87
Assessors	313
Associations	1,133
Astrologers	74
Astroturf	47
Au Pair Agencies	57
Auctioneers and Valuers	848
Audio Visual Equipment Wholesalers and Distributors	119
Audio/Visual Equipment	515
Audio/Visual Production Services	1,327
Auditors	134
Auto Electricians	716
Auto Locksmiths	219
Automatic Assembly Equipment Manufacturers	19
Automatic Control Engineers	25
Automation Systems and Controls	509
Automotive Component Manufacturers	231
Aviation Consultants	211
Aviation Engineering and Engineers	323
Aviation Supplies	243
Axle Supplies	10
<b>B</b>	
Baby and Nursery Equipment	506
Baby Goods Hire	3
Baby Sitters	49

MARKET SECTOR	TOTAL
Bacon Curers	56
Badges Manufacture	103
Bagpipe Makers	15
Bags Belt and Accessories Manufacture	77
Bags Various Types - Suppliers	203
Bailiffs Certificated	110
Bakers and Confectioners Supplies	411
Bakers Shops	6,583
Bakery Equipment Supply and Manufacture	48
Ballet and Dancewear	329
Ballet Schools	180
Balloons Novelty	600
Banks and Financial Institutions	9,093
Banqueting Facilities	98
Bar	1,881
Bar Equipment	113
Bar Fitters	31
Barbecue & Grilling Equipment and Accessories	50
Barbers	4,714
Bar-Code Equipment Software etc	114
Barge Owners	6
Barristers	324
Base Metal Industries	206
Basket Makers and Wholesalers	25
Bath Re-enamelling and Surfacing	91
Bathroom Fixtures and Fittings	830
Bathroom Fixtures and Fittings - Manufacturers	120
Bathroom Planners and Furnishers	2,459
Battery Chargers	22
Battery Manufacturers	41
Battery Servicing	16
Battery Suppliers	218
Bearings Manufacturers of	86
Bearings Stockists	334
Beauty Consultants	2,502
Beauty Products	2,008
Beauty Salons	11,695
Beauty Schools	173
Bed and Mattress Manufacturers	73
Bedroom Furnishers and Planners	600
Beds and Bedding	1,581
Beekeepers	77
Beekeepers Supplies	29
Beer Wine and Spirit (Importers)	217
Beer Wine and Spirit (Retail)	4,243
Beer Wine and Spirit (Wholesale)	686



MARKET SECTOR	TOTAL
Bellows Makers	6
Belting Manufacturers of	19
Bereavement Counselling	143
Bingo Halls	421
Binocular and Telescope Repairs	4
Binoculars	46
Bird Breeders	45
Bird Of Prey Centre	35
Birth Marriage & Deaths Registration Offices	454
Biscuits Manufacture of	102
Blacksmiths	424
Blast Cleaning	300
Blast Cleaning Equipment	66
Blending and Mixing Machines	20
Blinds and Canopies	1,880
Blood Donor Services	59
Blood Stock Agents	39
Boarding Kennels	2,098
Boat and Yacht Surveyors	44
Boat Cleaning Services	40
Boat Deliverers	27
Boat Equipment & Accessories	72
Boat Excursion Operators	185
Boat Furnishings	32
Boat Moorings	187
Boat Rental Leasing and Charter	336
Boat Sales	176
Boatbuilders	533
Body Toning Studios	1,079
Boiler Manufacturers	54
Boilers Servicing and Repairs	1,178
Bolt and Nut Stockists	115
Bolts and Fixings Manufacturers of	144
Bonsai Retail Centres	24
Book Clubs	5
Book Publishers	770
Book Retailers	2,018
Bookbinders	173
Bookbinding Equipment	10
Bookmakers and Turf Accountants	10,535
Books Secondhand	565
Bottle Cap Manufacturers	13
Bottle Manufacturers	22
Bottlers	28
Bottling Machinery and Related Equipment	25
Bouncy Castle Hire	1,325

MARKET SECTOR	TOTAL
Bowling Centres	274
Boxes and Carton Manufacturers	402
Braid and Lace Manufacturers	9
Brake and Clutch Manufacturers	55
Brake and Clutch Replacement	202
Brass and Copper Manufacture	23
Brass and Copper Stockholders	5
Brassware Manufacturing	13
Brassware Stockists	8
Brewers	767
Brewers Consultants	3
Brewers Suppliers	29
Brewing Equipment	88
Brick Manufacturers	114
Brick Merchants	78
Bricklayers	826
Bridal Gown Shops	1,874
Broadcasting Services	229
Brush Manufacturers	55
Builders	20,714
Builders Equipment	56
Builders Merchants	4,415
Building and Timber Preservation Services	169
Building Block Manufacturers and Suppliers	23
Building Construction Contractors	5,385
Building Construction Management	338
Building Consultants and Advisors	857
Building Estimators	26
Building Information Services	16
Building Services	1,969
Building Societies	1,469
Building Surveyors	1,621
Bulb Growers and Suppliers	99
Bullion Dealers	93
Bungee Jumping	4
Bureau De Change	824
Burglar Alarm Systems	2,180
Bus Operators and Stations	773
Business and Commerce Centres	1,022
Business Efficiency Systems	18
Business Information Services	846
Business Machine Servicing	38
Business Services	719
Business Transfer Agents	138
Butchers	5,614
Butchers Sundries and Supplies	63

MARKET SECTOR	TOTAL
Butterfly Farm	5
Buttons and Buckles	14
<b>C</b>	
Cabinet Makers	831
Cable and Wire Equipment Manufacture	114
Cable and Wire Supply and Distribution	162
Cable Television Service Providers	14
Cafes and Snack Bars	14,011
Cake Decorating Equipment	58
Cake Makers	2,364
Calendar Suppliers	63
Calibration Equipment Manufacturers	55
Calibration Equipment Services	235
Call Centres	241
Calligraphers	50
Camping Equipment Suppliers	147
Camping Site Operators	902
Can Manufacturers	22
Candle Manufacturers and Suppliers	264
Cane and Basketware	30
Canopies	72
Canvas Products	60
Car Accessories and Parts	3,872
Car Accessory Manufacturers	272
Car and Commercial Vehicle Repairs	5,082
Car Auctions	117
Car Body Repairers	5,826
Car Breakdown and Recovery	1,497
Car Breakers	955
Car Customisers	211
Car Dealers (New & Used)	5,202
Car Dealers (Used Only)	5,718
Car Engine Tuning & Diagnostic Services	469
Car Finance	146
Car Importers	99
Car Interior Manufacturers	42
Car Kit Assemblers	16
Car Manufacturers	91
Car Paint & Lacquer Manufacturers and Supply	203
Car Parking and Garaging Services	539
Car Radiator Repairs	117
Car Radio Dealers	256
Car Security	198
Car Sprayers	245
Car Sunroofs	11
Car Supermarkets	156

MARKET SECTOR	TOTAL
Car Transportation Services	316
Car Trimmers and Upholsterers	267
Car Valet Services	1,664
Car Van and Truck Electrical Centres	235
Car Van and Truck Leasing and Contract Hire	758
Car Wash Services	1,213
Car Washing and Polishing Equipment and Supplies	178
Caravan Accessories	135
Caravan and Trailer Storage	219
Caravan Dealers	379
Caravan Dealers and Manufacturers	98
Caravan Hire	165
Caravan Parks	2,496
Caravan Towing and Transportation	45
Caravans Repair and Servicing	436
Carbon Products	30
Card and Poster Shops	2,553
Career Information Services	657
Cargo Handling	200
Cargo Movement Controllers	15
Carpenters	2,502
Carpet and Fabric Proofing	41
Carpet and Rug Manufacturers	169
Carpet and Rug Oriental Designs	78
Carpet and Rug Repairers	31
Carpet and Rug Retailers	4,675
Carpet and Rug Wholesalers	161
Carpet and Upholstery Cleaners	3,158
Carpet Fitting	968
Carpet Fitting Accessories	17
Carports	10
Case Manufacturers	90
Cash and Carry Wholesalers	1,177
Cash Handling Equipment	21
Cash Machines	29
Cash Register Accessories and Services	51
Cash Register and EPOS Equipment	416
Cash Register Manufacture and Supply	26
Casinos	207
Cat Breeders	42
Catalogue Shops	878
Caterers	4,277
Caterers Mobile	949
Catering Equipment	950
Catering Equipment (Hire)	280
Catering Equipment (Servicing and Repair)	296

MARKET SECTOR	TOTAL
Catering Food and Drink Suppliers	555
Catering Schools	189
Catering Supplies	286
Catteries	1,242
Caves & Caverns	18
Cavity Wall Insulation	48
CCTV & Video Equipment	1,082
Cd & Dvd Duplication Supply & Services	151
Cds Dvds Vinyl & Tapes	528
CD's Record and Cassette Manufacturers	21
CD's Record and Cassette Wholesalers	13
Ceiling Contractors	162
Ceilings (Suspended)	461
Cement Manufacturers	56
Cemeteries	481
Cemetery & Headstone Maintenance Services	54
Central Government	700
Central Heating Radiator Cover Manufacturers of	34
Central Heating Supplies	231
Central Heating Systems (Installation and Servicing)	5,359
Ceramic Manufacturers (Supplies and Services)	252
Certification and Accreditation Bodies	303
Chain Manufacturers	39
Chainsaws Sales and Service	27
Chambers of Commerce	181
Chandeliers Manufacture and Supply	170
Charcoal Suppliers	19
Charities and Charitable Organisations	14,916
Charity Shops	9,109
Chauffeur Driven Car Hire	1,405
Cheese Makers	129
Chemical Disposal	108
Chemical Engineers	66
Chemical Manufacturers	526
Chemical Plant	29
Chemicals and Allied Products	148
Chemicals Distribution and Wholesale	439
Chemists - Wholesale	27
Chemists Consulting	150
Chemists Dispensing	14,104
Cheque Cashing Services and Operations	83
Child Car Seats and Safety Belts	17
Childcare Services	856
Childminders	2,193
Children and Babywear Manufacture and Wholesale	132
Children and Babywear Retail	1,289

MARKET SECTOR	TOTAL
Childrens' Activity Playcentres	1,407
Children's Furniture	57
Children's Homes	354
Children's Ride-on Electric Vehicles	9
Chimney Builders	142
Chimney Sweeps	1,255
China and Glassware Manufacturers	27
China and Glassware Repairs	17
China and Glassware Wholesalers	31
China Glass and Crystalware Shops	171
Chinese Food Wholesalers and Suppliers	22
Chiropodists and Podiatrists	3,314
Chiropractors	1,545
Chocolate and Cocoa Manufacturers	82
Chocolate Fountains	35
Christmas and Festive Goods	157
Chromium Plating	27
Church Craftsmen and Restorers	22
Cider Makers	93
Cigarette Lighters	6
Cinema Equipment	152
Cinemas	728
Circular Distribution Activities	227
Civil Engineers	2,012
Cladding and Insulation Materials	286
Cladding Suppliers and Contractors	550
Clairvoyants & Palmists	586
Classic Car Dealers and Specialists	261
Clay Pigeon Shoots and Rifle Ranges	212
Clay Producers and Merchants	13
Clay Products	18
Cleaning Contracting Commercial	2,331
Cleaning Contracting Domestic	4,747
Cleaning Contractors Equipment	328
Cleaning Materials and Equipment	571
Clinic and Hospital Supplies	42
Clinical Commissioning Group	185
Clinics Private	2,554
Clothing Accessory Manufacturers	66
Clothing and Fabric Manufacturers	583
Clothing Repairs	1,171
Clothing Retailers	8,165
Clothing Wholesale and Suppliers	710
Clubs Social and Associations	6,957
Coach and Bus Hire	1,879
Coach Dealers	15



MARKET SECTOR	TOTAL
Coach Painters	12
Coal and Fuel Merchants	712
Coal Briquettes	3
Coal Companies	8
Coal Mining Activities	21
Coastguard	48
Coat Hanger Manufacture and Supply	13
Coating Companies	363
Coffee and Tea Merchants	449
Coffee Machine Suppliers	213
Coffee Processors	85
Coffee Shops	6,757
Coffin and Casket Manufacturers	50
Coil Winding Services	5
Coins and Medals	128
Cold Storage	138
Collectors Items	408
Colleges (Higher Education)	142
Colleges (Technical and Agricultural)	25
Colour Analysts	13
Colour Manufacturers	34
Combat Game Operators	48
Comedy Clubs	36
Comic Suppliers	143
Commercial Premises Cleaning	2,128
Commercial Property Agents	982
Commercial Stationery Supplies	524
Commercial Vehicle Accessories	150
Commercial Vehicle Servicing Repairs Parts & Accessories	1,373
Committee Managed Organisations	658
Commodity Brokers	118
Community Centres	4,034
Community Networks	2,147
Community Projects	807
Companion & Escort Agencies	1,078
Company Formation Services	93
Company Registrar	15
Compensation Claims	205
Compost, Mulches and Peat	84
Computer Aided Design	477
Computer and Telephone Hygiene and Cleaning Services	41
Computer Bureau Service Providers	160
Computer Consumables Suppliers	693
Computer Game Retailers	491
Computer Games	145
Computer Leasing	32

MARKET SECTOR	TOTAL
Computer Repair and Maintenance Services	4,210
Computer Security	246
Computer Services	1,454
Computer Software (Development)	5,993
Computer Software Sales	1,014
Computer Stationery	98
Computer Support & Services	4,821
Computer Systems and Software (Sales)	1,207
Computer Training	530
Concert Organisers	156
Concierge Service	127
Concrete and Mortar Manufacture and Distribution	109
Concrete Constructions	41
Concrete Contractors	134
Concrete Products	448
Concrete Pumping Services	72
Concrete Reinforcements	48
Concrete Repair Services	66
Condensation and Humidification Control	30
Condiment and Seasoning Manufacturers	40
Confectioners (Retail)	1,915
Confectioners and Tobacconists Wholesalers	80
Confectionery Manufacture	249
Conference Centres and Facilities	813
Conference Related Services	369
Conjuring Supplies	30
Conservation Organisations	466
Conservatories	860
Consular Services	60
Consumer Organisations	31
Container Hire and Transportation	117
Container Manufacturers	124
Continuous Stationery	4
Contract Furnishers	144
Control Panel Manufacture	346
Control System Equipment	185
Convalescent Homes	55
Convenience Stores	15,222
Conveyancing Services	298
Conveyor Belts and Systems	289
Cookers Sales and Service	243
Copying Machines and Supplies	121
Copying Services	290
Copyright Agents	51
Cork Products	9
Corporate Entertainment and Hospitality	3,207



MARKET SECTOR	TOTAL
Corporate Promotional Products	1,160
Correspondence Schools	12
Corrosion Prevention	41
Cosmetic Surgery	400
Cosmetics & Beauty Products Retailer	1,982
Cosmetics Manufacture	305
Counselling & Advice Services	5,759
Country Clubs	40
Couriers	3,231
Courts	761
Craft Centres and Retail Outlets	491
Craftsmen in Wood	72
Crane Manufacturers	53
Crane Sales Service and Hire	339
Creches	230
Credit and Discount Cards	97
Credit and Finance Companies	364
Credit Reference Agencies	89
Credit Related Institutions	25
Credit Unions	347
Crime Prevention	33
Crop Spraying Contractors	10
Cruiselines	89
Crushing Plants	11
Curriculum Vitae Services	105
Curtain and Blind Fitting	498
Curtain Fixtures and Fittings	88
Curtain Walling	48
Curtains Manufacture and Retail	1,370
Custom Clearance Agents and Services	40
Cutlery Manufacturers	22
Cutlery Suppliers	17
Cutter Makers Shaped	10
Cutting Machinery and Tools	185
Cutting Services	102
Cycle Accessories	274
Cycle Manufacturers and Wholesalers	89
Cycle Racks and Stands	13
Cycle Shops	2,200
Cycles Rental and Leasing	115
<b>D</b>	
Dairies	434
Dairy Equipment Supply and Installation	86
Dairy Farmers	5,657
Dairy Produce Merchants	271
Damp and Dry Rot Preservation Services	1,154

MARKET SECTOR	TOTAL
Damp Course Mnfrs	4
Dancing Schools	2,613
Data Communication Systems	244
Data Destruction Services	63
Data Information Services	153
Data Processing	79
Data Protection Registrar	6
Data Storage Solutions	139
Database Development Services	248
Day and Care Centres	2,094
Debt Advice Centre	467
Debt Collection Agencies	791
Decking	214
Decorators Merchants	810
Dehumidifiers and Humidifiers Suppliers of	19
Delicatessens	1,700
Demolition Contractors	505
Dental Equipment Suppliers	253
Dental Technicians	1,562
Dentists	15,101
Department of Transport	42
Departmental Stores	3,108
Dermatologists	143
Design Consultants	2,684
Design Engineers	531
Desk Top Publishing Equipment and Related Services	34
Detective Agencies	433
Development Agencies	145
Diamond Cutters Merchants and Polishers	54
Diamond Grit and Industrial Gems	5
Diamond Industrial (Services)	39
Diamond Tool Manufacture	44
Dictation Machines and System Suppliers	13
Die Casting Equipment and Services	192
Diesel Engine Equipment and Services	90
Diesel Fuel Injection Systems	111
Dieticians	232
Digital Cameras and Camcorders	40
Digital Equipment	12
Digital Services	950
Direct Mail Service Providers	273
Direct Mortgage Providers and Sellers	64
Directories	132
Directory Enquiries Services	25
Directory Publishers	36
Disability Equipment (Manufacturers and Suppliers)	504

MARKET SECTOR	TOTAL
Disability Services	1,427
Disabled Horse Riding	27
Discos	466
Discotheque Equipment	124
Discount Centres	2,657
Dishwashing Machines (Sales and Service)	45
Display Contractors	84
Display Equipment and Fixtures	124
Disposable Products	100
Distilleries	225
Distribution Service Providers	2,100
Divers	47
Diving Equipment	134
Diving Schools	155
DIY Shops	1,504
DIY Wholesalers	31
Doctors	51,657
Document Disposal and Shredding Equipment	56
Dog Breeders	101
Dog Clipping and Grooming	3,855
Dog Registers	5
Dog Training	843
Dolls and Dolls Houses	90
Dolls Hospitals	11
Domestic Appliances (Sales)	1,016
Domestic Appliances (Servicing and Repairs)	1,358
Domestic Service Agencies	22
Domestic Waste Disposal Units	49
Door and Window Furniture	463
Door Manufacturers (Domestic Use)	284
Door Manufacturers (Industrial Use)	364
Door Operating Equipment	46
Door Repairs	101
Doors & Shutters (Sales and Installation)	365
Doors Patio Supply and Installation	38
Double Glazing Installers	4,683
Double Glazing Repairers	582
Double Glazing Suppliers	506
Drain & Sewer Clearance - Equipment	19
Drain and Sewer Services	1,075
Drainage Contractors	664
Drainage System Installation	27
Drama Schools	921
Draughtproofing Installers	13
Draughtsmen	179
Drawing Office Supplies	24

MARKET SECTOR	TOTAL
Dredging	15
Dress Agencies	253
Dressmakers	559
Dresswear Hire	110
Drilling and Boring Equipment	93
Drilling Contractors	283
Drinks - Delivered	135
Driver and Vehicle Licensing Agency	23
Driver Hire Agencies	370
Driving Schools	10,051
Driving Test Centres	26
Drug Counselling	477
Drug Stores Outlets	75
Drums and Barrel Manufacturers and Suppliers	57
Dry Cleaners	3,280
Dry Cleaning and Laundry Services	1,087
Drystone Walling	140
DSS	1,076
Ducting	218
Durable Goods Wholesalers	13
Dust Extraction Equipment Manufacturers	37
Dust Extraction Systems	93
DVD Suppliers	47
Dye Manufacturers	14
Dyers	45
Dyslexia Advice and Support Organisations	122
<b>E</b>	
Ear Piercing Services	114
E-commerce	7,424
Editorial Reading Services	209
Education (Private Tuition)	2,449
Education Agencies and Authorities	261
Education Services	3,358
Educational Equipment and Supplies	206
Educational Training	643
Effluent Treatment Plant and Equipment	7
Egg Merchants	263
Elastic Based Products	10
Electric Motor (Sales and Servicing)	173
Electric Motor Manufacturers	58
Electric Vehicles	149
Electrical Appliance Rental	40
Electrical Appliance Repairs	389
Electrical Appliance Testing	265
Electrical Contractors and Electricians	16,351
Electrical Distribution Companies	129



MARKET SECTOR	TOTAL
Electrical Engineers	1,457
Electrical Heating Systems	75
Electrical Products (Manufacture and Wholesale)	187
Electrical Products (Sales)	1,453
Electrical Switchgear Manufacturers	78
Electrical Testing Services	591
Electrical Wholesalers	3,077
Electricity Companies	160
Electricity Generating Equipment	429
Electrolysis	129
Electronic Component Manufacture and Distribution	676
Electronic Engineers	636
Electronic Equipment (Assembly)	284
Electronic Equipment and Component Manufacture	493
Electronic Equipment for Vehicles	150
Embassies	227
Embossers	10
Embroiderers	905
Emergency Gas Leaks	5
Employment and Recruitment Companies and Consultants	11,596
Employment Service	62
Enamelling	33
Energy Conservation Consultants	978
Energy Management Control Systems	534
Engine Components (Manufacture)	31
Engine Manufacturers and Distributors	76
Engine Rebuilders	433
Engineering Machine Services	122
Engineering Materials	288
Engineering Services	496
Engineers (Consulting)	2,276
Engineers (General)	2,711
Engineers (Structural)	958
Engineers Agents	8
Engineers Merchants	306
Engineers' Tools and Instruments	48
Engines (Sales and Service)	48
English Language for Foreign Students	195
Engravers	526
Enterprise Agencies	152
Entertainers	2,280
Entertainment Agencies	820
Entertainment Centres	167
Entertainments	554
Envelopes	63
Environmental Consultants	1,564

MARKET SECTOR	TOTAL
Environmental Engineers	69
Equestrian Supplies	415
Equine Transportation and Horse Boxes	228
Equipment Hire for Outdoor Activities	53
Equity Release Services	74
Ergonomics	41
Essential Oil Merchants	35
Estate Agents	15,031
Estate Management Services	3,686
Estimators	11
Examination Boards	42
Excursions and Sightseeing Activities	342
Exhaust Centres	148
Exhaust System Manufacturers and Wholesalers	74
Exhibition and Trade Centres	24
Exhibition and Trade Fair Organisers	682
Exhibition Services	712
Expanded Metal Manufacturers	29
Explosives (Engineers)	18
Export Packers	54
<b>F</b>	
Fabric Retailers	905
Fabricated Metal Products	793
Fabricators	644
Facilities Management Services	766
Factoring Institutions	21
Family Planning Clinics	141
Fan Clubs	5
Fancy Dress Outlets	548
Fancy Goods Manufacturers and Wholesalers	12
Fans and Blowing Equipment	60
Farm Shops	965
Farming (Arable)	5,438
Farming (Livestock)	4,967
Farming (Mixed)	18,085
Farriers	238
Fashion Accessories	1,259
Fashion Agents	95
Fashion Shops	2,700
Fast Food Delivery	1,730
Fasteners and Fixings	685
Fax and Telex Service Providers	8
Felt & Felt Products	5
Felt Manufacturers	8
Fence and Gate Suppliers	274
Fencing Contractors	2,443

MARKET SECTOR	TOTAL
Fencing Manufacturers	189
Feng Shui Consultants	27
Ferry Operators	93
Fertilisers	92
Fibre Optics	111
Film and Photograph Libraries	114
Film Distributors	72
Film Production Services and Studios	1,456
Film Set Builders	57
Filter Manufacturers	154
Filtration Systems and Services	69
Finance Brokers	526
Financial Advisers (Independent)	5,099
Financial Advisers Agents	232
Financial Products (Direct)	45
Financial Services	3,910
Fire Alarm Systems	520
Fire And Associated Damage Restoration Services	291
Fire Doors	46
Fire Escape and Evacuation Equipment	14
Fire Proofing Products	96
Fire Protection Consultants and Engineers	1,104
Fire Stations	628
Firefighting Equipment	500
Fireplaces	1,159
Firewood Suppliers	404
Firework Display Personnel	78
Firework Manufacturers and Distributors	14
Firework Stockists and Suppliers	169
First Aid Supplies	100
First Aid Training	651
Fish and Chip Shops	9,268
Fish Farms	198
Fish Merchants (Wholesale)	513
Fish Processing	50
Fish Smokers and Curers	81
Fishermen	113
Fishery Consultants	27
Fishing and Angling Equipment	1,003
Fishing and Angling Equipment (Manufacturers and Distributors)	84
Fishmongers and Related Services	647
Fitness Consultants	2,151
Fitness Equipment	296
Flags and Banners	135
Fleet Management	185

MARKET SECTOR	TOTAL
Flood Protection	43
Floor Cleaning & Polishing Equipment - Mnfrs & Distributors	34
Floor Laying Refinishing and Resurfacing	246
Floor Maintenance Equipment	9
Floorcoverings (Manufacturers and Wholesalers)	164
Floorcoverings (Retail)	884
Flooring (Wood)	516
Flooring Materials	247
Flooring Mezzanine	70
Flooring Services	2,538
Floral and Plant Displays	184
Florists	5,794
Florists Wholesale	225
Flow Measurement Equipment Manufacturers	44
Flowers Artificial	72
Fluid and Hydraulic Plant	9
Fly Screening	19
Flying Schools	320
Foam Products (Rubber and Plastic)	86
Foil Stamping	55
Food Colouring Flavouring & Additive Mnfrs & Distributors	91
Food Consultants	162
Food Import and Exporters and Agents	537
Food Packers	66
Food Processing Equipment and Supplies	173
Food Product Manufacturers	1,510
Foot Health Practitioners	738
Footwear Equipment Manufacture	9
Footwear Manufacturers	117
Footwear Mnfrs -Component Suppliers	25
Footwear Retailers	4,042
Footwear Wholesalers	141
Foreign Legal Documentation	8
Forestry Advisers	399
Forestry Authorities	27
Fork Lift Trucks	582
Fork Lift Trucks - Operator Training	213
Foundations Construction of	137
Foundries	58
Foundry Machinery and Supplies	40
Franchise Advisers and Related Services	90
Franking Machines	25
Fraud Detection and Prevention	30
Freezer and Frozen Food Retailers	1,274
Freezers and Refrigerators for Domestic Use	13



MARKET SECTOR	TOTAL
Freezers and Refrigerators Servicing of	693
Freight Forwarders	1,278
Freight Services	888
French Polishing	420
Friendly Societies	42
Frozen Food Processors and Distributors	277
Frozen Foods (Wholesale)	322
Fruit and Vegetable (Producers)	629
Fruit and Vegetable (Wholesale)	1,007
Fruit Juice (Producers and Merchants)	75
Fuel and Oil Distributors	487
Fuel Dealers	231
Fuel Injection Services	51
Fuel Manufacturers	30
Fuel Saving and Economy Devices	14
Fulfilment Services	125
Fumigation Services	14
Function Halls and Rooms For Hire	1,007
Function Room For Hire	655
Functions - Hire Services	142
Fund Raising Services Charitable and Non Charitable	852
Funeral Directors	4,310
Funeral Services	1,535
Funfair Articles Manufacture of	19
Furnaces and Furnace Burners	72
Furnishers Contract and Household	76
Furnishing Services	65
Furniture (Fitted)	350
Furniture (Garden Manufacture of)	81
Furniture (Garden Wholesale)	47
Furniture (Garden)	210
Furniture (Renting of)	70
Furniture (Repair and Restored)	530
Furniture (Reproduction)	55
Furniture Designers	507
Furniture Fittings Manufacture of	95
Furniture For Home and Office	283
Furniture Retail Outlets	4,176
Furniture Wholesale	274
Furriers	18
Further Education Schools and Colleges	1,317
<b>G</b>	
Galvanisers	41
Game Dealers	49
Games and Toys Retail Sale of	1,313
Games and Toys Wholesale of	142

MARKET SECTOR	TOTAL
Games Toys and Sporting Product Manufacturers of	177
Gaming Consoles	62
Garage Doors	924
Garage Equipment	319
Garage Related Services	22,170
Garden (Ornament Manufacturers)	67
Garden (Ornament Wholesalers)	34
Garden Centres	2,418
Garden Design	4,843
Garden Machinery (Sales and Service)	1,169
Garden Pond Services	76
Garden Sheds	756
Garden Tools	87
Gardening Services	5,748
Garment & Clothing Designers	416
Gas (Industrial and Medical Compressed)	75
Gas Appliances Sales and Service	68
Gas Companies	63
Gas Control Equipment	41
Gas Equipment Wholesalers	18
Gas Installers	1,202
Gas Safety Testing & Inspection	104
Gas Service Engineers	1,791
Gas Suppliers	509
Gaskets Manufacture of	69
Gate Mnfrs - Automated	259
Gates Metal Manufacture of	346
Gauges Manufacture of	34
Gear Boxes for Motor Vehicles	368
Gear Cutters	37
Gems and Precious Stones	125
Genealogical Organisations and Services	184
General and Convenience Stores	9,951
Generators Sales and Service	227
Geophysical Consultants	95
Gift Services	167
Gift Shops	4,269
Giftware Manufacturers	135
Giftware Wholesale	296
Glass (Safety)	38
Glass Boarding Up and Replacement	180
Glass Engravers and Decorators	70
Glass Fibre and Bonded Resin Manufacturers	89
Glass Fibre Materials and Tools	75
Glass Fibre Moulding	169
Glass Manufacturers	221

MARKET SECTOR	TOTAL
Glass Merchants	462
Glass Vessel and Product Manufacturers	85
Glassworkers	128
Glaziers	1,116
Glove Manufacturers	26
Gold and Silversmiths	201
Golf Clubs	2,549
Golf Equipment	820
Golf Practice Ranges	120
Goods Delivery Services	1,712
Goods Vehicle Training	14
Graffiti Removal Services	43
Grain Wholesalers	85
Grainers and Marblers	24
Graphic Art Material Suppliers	25
Graphic Designers	5,665
Graphologists	13
Greengrocers	1,159
Greenhouses	74
Greeting Card Publishers and Suppliers	328
Greyhound Racing	25
Grinding Machinery and Related Services	66
Gritting and Snow Clearance	19
Grocers	1,414
Groundwork Contractors	1,980
Guest Houses	11,705
Gunsmiths	473
Guttering Repair Services	596
<b>H</b>	
Haberdashers	349
Hair and Wool	17
Hair and Wool Brokers	8
Hair Transplant and Enhancement	358
Hairdressers (Gents)	1,068
Hairdressers (Ladies)	3,281
Hairdressers (Unisex)	32,413
Hairdressers Supplies	736
Hairdressing Schools	186
Hampers	61
Handicraft Schools	41
Handling Equipment	50
Handrail and Balustrade Manufacture	65
Hangliding	53
Harbours and Ports Operation of	243
Hardware	1,164
Hardware and Ironmongers Merchants	416

MARKET SECTOR	TOTAL
Hat Shops	221
Hats and Caps Manufacturers	59
Health & Safety Products	192
Health Authorities	427
Health Centres	585
Health Clubs	3,528
Health Food Retailers	2,138
Health Insurance Services	177
Healthcare Companies	644
Hearing Aid Suppliers	1,505
Heat Exchangers Manufacturers of	78
Heat Treatment (Metals)	80
Heating and Ventilating Contractors Association	11
Heating Appliances (Spare Parts)	113
Heating Contractors	1,359
Heating Contractors - Under Floor	138
Heating Equipment Sales and Service	252
Heating System Consultants	96
Helicopter Flights	20
Heraldry and Family Crest Advisers	10
Herb Growers	33
Herbalists	257
Herbs and Spices Suppliers and Retailers	117
Heritage Centre	199
Hi Fi Centres	250
Hi Fi Equipment Manufacturers and Suppliers	40
Hi Fi Systems Service and Repairs	38
Hide Dealers and Merchants	9
Hinge Manufacturers	15
Historic Houses & Gardens	282
HM Prisons	166
Holding Companies Management Activities	376
Holiday Parks and Camps	299
Holidays (Self Catering)	4,950
Holidays for the Disabled	48
Holidays with Pets Welcome	77
Hologram Image Producers	4
Home Brew Equipment and Supplies	85
Home Care and Help Services	3,012
Home Care Service Providers	3,716
Home Improvement	1,606
Home Information Packs (HIPs)	9
Home Shopping	140
Home Staging	18
Homeopathic Practitioners	577
Horse Breeders	224



MARKET SECTOR	TOTAL
Horse Drawn Carriage (Hire)	90
Horse Trainers	301
Horticultural Consultants	39
Horticultural Equipment Manufacturers	34
Horticultural Plant and Equipment Servicing	155
Horticultural Supplies	103
Hosepipe Fittings Manufacturers and Suppliers	68
Hosepipe Manufacturers	34
Hosiery Manufacturers and Wholesale	37
Hospices	308
Hospital Equipment	270
Hospitals	2,196
Hostels	1,142
Hot Air Balloons	50
Hotel Booking Agencies	174
Hotels	10,800
House Clearance Services	1,662
Household Furnishing Manufacturers	592
Household Stores	1,786
Housing Advice	275
Housing Associations Societies Trusts & Co-Operatives	3,603
Hydraulic Engineers	322
Hydraulic Equipment & Accessories - Sales & Service	482
Hydraulic Equipment Manufacturers	176
Hydroponics	361
Hygiene and Cleaning Services	344
Hypnotherapists	1,772
<b>I</b>	
Ice Cream Manufacturers and Distributors	259
Ice Cream Parlours	543
Ice Cream Production Equipment and Supplies	35
Ice Machines	15
Ice Sculptures	11
Ice Suppliers	37
Identification and Engraving Equipment	18
Identification Card Producers	38
Illustrators	313
Image Processing Services	246
Immigration Advice & Services	404
Import and Export Agents	1,594
Industrial Consultants	44
Industrial Engineers	151
Industrial Gas Plant Installations	22
Industrial Instrumentation Manufacture	123
Industrial Machinery Suppliers and Manufacturers	562
Industrial Services	120

MARKET SECTOR	TOTAL
Industrial Units	195
Inflatable Rafts and Lifeboats	11
Information Services	1,959
Inland Revenue	37
Inns and Public House Brokers	4
Insolvency Practitioners	480
Institutes	188
Instrumentation Consultants and Engineers	114
Instruments for Medical Purposes Manufacturers	70
Insulated Cable and Wire Manufacturers	8
Insulation Installers	526
Insurance - Car and Automotive	194
Insurance - Caravan	5
Insurance - Classic Car	4
Insurance - Commercial	363
Insurance - Household	94
Insurance - Motorcycle	7
Insurance - Other	248
Insurance - Pet	16
Insurance Brokers	2,255
Insurance Claims Investigators	177
Insurance Companies and Agents	498
Insurance Services	1,695
Interactive Broadcasting	23
Intercom Systems	55
Interior Decorators Supplies	61
Interior Designers	2,744
Interior Landscaping	66
Internet Cafes	218
Internet Publishers	206
Internet Security	47
Internet Service Providers	239
Internet Services	1,508
Internet Training	24
Introduction Agencies	103
Introduction Agents	27
Investment Companies and Vehicles	534
Investment Consultants	1,237
Invoice Discounting Services	37
Ironing Services	1,173
Ironworkers	34
Irrigation Systems Design and Development	116
IT Consultants	4,648
<b>J</b>	
Janitorial Equipment (Servicing and Repairs)	24
Jazz and Soul Clubs and Pubs	15

MARKET SECTOR	TOTAL
Jeans and Denim Shops	25
Jewellers Equipment	48
Jewellery Costume	214
Jewellery Designers	339
Jewellery Manufacture and Repair	709
Jewellery Retail Sale of	6,183
Jewellery Wholesale of	232
Joinery and Carpentry	6,708
Joinery Manufacturers	1,666
Joinery Suppliers	295
Journalists	187
Juggling Equipment Suppliers	6
Juice Bars	248
Juke Box Suppliers and Renovators	40
<b>K</b>	
Karaoke	133
Kart Clubs	4
Karting Circuits and Centres	254
Key Cutting Services	298
Kissogram Operators	35
Kitchen Furniture Manufacturers	504
Kitchen Planners and Installers	5,795
Kitchenware	395
Kites	18
Knitted Fabrics Manufacturers	29
Knitted Goods Shops	80
Knitting Machines	16
Knitting Pattern Designers	10
Knitwear and Fabric Producers	70
Knitwear Manufacturers and Wholesalers	86
Kosher Food	17
<b>L</b>	
Labelling Stamping and Imprinting Equipment	229
Labels Finishing and Supply	390
Laboratory Equipment Supply and Manufacture	113
Laboratory Supplies	131
Laboratory Type Equipment	82
Ladies Fashionwear (Retail)	6,482
Ladies Fashionwear (Wholesale)	174
Laminate Manufacturers	23
Lamination Services	54
Lampshade Manufacturers	52
Land Agencies	192
Land Developers	107
Land Surveying Activities	465
Landscape Contractors	1,996

MARKET SECTOR	TOTAL
Landscape Designers	543
Language Schools	872
Laser Cutting	168
Laser Eye Surgery	54
Laser Games Arenas	71
Laser Instruments (Sales and Maintenance)	75
Laundries	887
Laundry and Dry Cleaning Supplies	28
Laundry Equipment (Sales and Service)	71
Laundry Equipment Manufacturers	9
Lead Sheets and Products	34
Leasing Companies	119
Leather and Hide Products (Manufacture and Supply)	162
Leather Fashionwear (Manufacture and Supply)	89
Leather Goods (Cleaning of)	8
Leather Merchants	49
Leathergoods Retail of	345
Legal Services	2,553
Leisure Centres	2,510
Leisure Wear	123
Letting Agents	6,209
Libraries	3,200
Life Assurance Services	158
Life Coaching	1,067
Life Saving Appliances	19
Lifeboat Stations	61
Lift Manufacture of	65
Lifting Equipment	460
Lifts (Maintenance and Repair)	438
Lighthouses	10
Lighting Consultants	303
Lighting Contractors	141
Lighting Equipment Manufacturers of	494
Lighting Retailers	483
Lighting Wholesale and Supply	274
Lightning Conductors Installation of	60
Lime Manufacture of	12
Limited Company Registration Services	47
Limousine Hire	417
Linen Hire	106
Linen Manufacture of	43
Linen Retail	117
Lingerie Manufacturers	55
Lingerie Retail	983
Liquid Gas Bottle Manufacturers	9
Literary Agents	69



MARKET SECTOR	TOTAL
Lithograph Plate Producers	18
Lithographic Printers	643
Livery Companies	150
Livestock Breeders	3,186
Livestock Equipment	18
Livestock Markets	103
Livestock Transport Services	100
Loans	435
Loans & Debt - Management	103
Local Government	2,965
Lock Suppliers	57
Locksmiths	4,790
Loft Access Ladders	46
Loft and Property Converters	758
Loom Operators and Weavers	16
Loose Covers Manufacturers	64
Lost Bank Cards	3
LPG Conversions	39
Lubricating Oils Manufacturers	154
Lubrication Equipment	10
Letting Agents	52
Luggage and Handbag Retailers	459
Luggage Wholesale	110
<b>M</b>	
Machine Tool Services	143
Machine Tools Manufacturers of	109
Machine Tools Sales of	285
Magnetic Equipment and Magnet Suppliers	34
Mail Distribution and Delivery of	146
Mail Order Houses	456
Mailing List Brokers	10
Mailing Process Machines and Equipment	36
Make-Up Artists	681
Malt Manufacturers	20
Management and Business Consultants	8,160
Management Services	331
Manhole Cover Manufacturers	19
Manicurists	2,813
Mannequins and Models	21
Manufacturers Agents	336
Manufacturers General	312
Manufacturing Consultants	45
Map Suppliers	109
Marble and Granite Suppliers	391
Marinas Activities of	305
Marine Electrical Services	106

MARKET SECTOR	TOTAL
Marine Electronic Equipment Design and Manufacture	51
Marine Engines and Engineering	496
Marine Equipment Manufacturers	12
Marine Equipment Supplies	208
Marine Outboard Motor Sales and Service	41
Marine Services	646
Marine Surveyors	140
Market Gardeners	127
Market Research Organisations	779
Market Stall Erectors and Constructors	11
Market Stall Operators	300
Marketing Boards and Bodies	25
Marketing Consultants	6,087
Marquee Hire	740
Marquee Manufacturers	31
Martial Art Instruction	1,833
Martial Arts Equipment	41
Masseurs	287
Material Handling Equipment	170
Maternity Clothing	23
Matting Manufacturers of	52
Meals on Wheels	163
Measuring Instruments and Appliances	165
Meat Products Production of	175
Meat Wholesalers	741
Mechanical Assembly	18
Mechanical Engineering General	1,066
Mechanical Handling	35
Mediation Services	340
Medical Equipment Leasing and Rental	756
Medical Equipment Maintenance	127
Medical Equipment Manufacture of	278
Medical Laboratories	135
Medical Waste Services	37
Members of Parliaments	1,116
Menswear Hire	171
Menswear Retail	2,749
Mental Health Centres	354
Merchants Banks	43
Message & Greeting Services	6
Metal Cutters and Shearers	5
Metal Detectors	32
Metal Finishing and Polishing Equipment	43
Metal Finishing and Polishing Services	543
Metal Merchants	65
Metal Pressworkers	56

MARKET SECTOR	TOTAL
Metal Restoration and Maintenance	26
Metal Smallware Manufacturers	8
Metal Spinners	83
Metallurgists	25
Metalwork Ornamental Production of	138
Meters Manufacturers of	62
Microfilm Services	11
Microwave Ovens Manufacturers and Suppliers	28
Midwives	44
Military Equipment Dealers	61
Mill Shop Outlets	30
Millinery Manufacturers	49
Mills and Millers	66
Mineral Suppliers and Wholesalers	39
Mini Buses Hire of	1,085
Mining of Metals	133
Ministry of Defence	112
Mirrors	94
Mobile Disco Operators	1,884
Mobile Home Parks	229
Mobile Homes	384
Mobile Phone Content and Entertainment	358
Mobile Phone Repairs	1,153
Mobile Phone Suppliers	4,178
Mobility Equipment	1,358
Model Makers	372
Model Shops	680
Model Village	10
Modelling Agencies	163
Money Transfer Services	454
Moneylenders	41
Monumental Masons	859
Mortar Ready Mixed	756
Mortars Manufacturers of	32
Mortgage Brokers	2,550
MOT Testing Stations	3,658
Motor Cycles & Scooters	1,200
Motor Factors	1,190
Motor Sport Preparation	506
Motor Vehicle Mechanics	824
Motorcycle Instruction	395
Motorcycles Breakdown and Recovery	22
Motorcycles Dismantlers and Salvage	40
Motorcycles Engines and Component Manufacturers	41
Motorcycles Parts and Accessories Manufacturers of	411
Motorcycles Renting of	21

MARKET SECTOR	TOTAL
Motoring Organisations and Institutes	82
Motorway Services	154
Mould Rubber and Plastic Manufacturers	68
Multimedia Publishers and Producers	194
Multimedia Stores	5
Murder Mystery Evenings and Weekends	12
Museums	1,088
Museums & Art Galleries	269
Mushroom Growers	49
Music Publishers	263
Music Shops	209
Music Teachers	2,516
Musical Instrument Manufacturers	278
Musical Instrument Restoration and Repair	306
Musical Instruments and Sheet Music Retailers	827
Musicians and Orchestras	1,130
<b>N</b>	
Nanny Agencies	134
Needlecraft Shops and Wool Retailers	576
Neighbourhood Watch	8
Netting and Netting Product Manufacturers	38
New Age and Ethnic Product Retailers	194
News and Photograph Agencies	73
Newsagents	7,085
Newsagents Wholesale	15
Newspapers Publishing	1,977
NHS Clinics	1,913
Nightclubs Activities of	826
Non Ferrous Metals Production of	132
Notaries Activities of	166
Novelty Products	356
Nuclear Engineers	59
Number Plate Suppliers	71
Nurseries Wholesale	493
Nursery Schools	7,936
Nurserymen	919
Nursing Agencies	564
Nursing Homes	6,956
Nutritionists	446
<b>O</b>	
Occupational Health	272
Office Equipment Manufacturers	63
Office Equipment Servicing	144
Office Furniture and Equipment Rental and Leasing	37
Office Furniture and Equipment Suppliers	1,111
Office Interior Design Services	218



MARKET SECTOR	TOTAL
Office Planning Services	28
Office Premises Retail	26
Office Refurbishment Services	445
Office Rental	538
Oil and Gas Exploration Services	674
Oil and Gas Extraction	98
Oil Companies	282
Oil Disposal Services	43
Oil Fired Heating Equipment	148
Oil Refineries	22
Oils and Fats Edible	83
Ombudsman	24
Online Gaming	122
Optical Goods (Retail)	161
Optical Goods (Wholesale)	123
Optical Product Manufacturers	262
Opticians Dispensing	4,084
Opticians Ophthalmic	3,122
Organic Food Production and Supply	247
Organised Childrens Play Schemes	174
Organs Sales and Service	20
Orthopaedic Equipment	89
Osteopaths	2,048
Outdoor Clothing and Equipment	1,130
Outdoor Leisure Pursuit Organisers and Equipment	1,009
Oven Cleaning	609
Oven Manufacturers	34
Overseas Real Estate Agents	208
<b>P</b>	
Packagers	276
Packaging Equipment	290
Packaging Materials Manufacturers	1,092
Packing Crate and Pallet Suppliers	402
Paging Equipment Suppliers	14
Paint and Coating Sprayers	230
Paint and Varnish Removers	113
Paint Manufacturers	177
Paint Spraying Equipment	82
Paint Varnish & Lacquer	49
Paintball Games	325
Painters and Decorators	11,311
Painting and Decorating Merchants and Suppliers	311
Painting Contractors	516
Panel Beaters	9
Paper and Cardboard Manufacturers	77
Paper and Cardboard Packaging Manufacturers	48

MARKET SECTOR	TOTAL
Paper and Paperboard Suppliers	46
Paper and Pulp Mills	20
Paper Bag Manufacturers	12
Paper Finishers and Converters	29
Paper Making Engineers	12
Paper Merchants	124
Paper Products	55
Parachuting	18
Park and Ride	14
Parks & Gardens	629
Partition Installation of	214
Partition Walling Manufacturers	29
Party Organisers	566
Party Plan Agents	115
Passport Services	19
Patent Agents	121
Patent Services	38
Pattern Books	17
Pattern Makers	104
Pattern Makers - Paper	5
Paving Contractors	2,406
Paving Supplies	68
Pawnbrokers	1,362
Payroll Services	574
PC Manufacturers	513
Pension Advisers and Consultants	146
Pension Companies	164
Performing Arts Management and Promotion	458
Perfume Wholesale and Suppliers	140
Personal Image Consultants	208
Personal Number Providers	24
Personnel Supply Services	148
Pest Control	1,979
Pest Control Application Products	121
Pet and Home Sitting	372
Pet Cemeteries	76
Pet Services	2,773
Pet Shops and Supplies	3,089
Petrol Pump Maintenance Services	30
Petrol Pump Manufacturers and Suppliers	25
Petrol Service Stations	8,168
Petroleum Product Producers	34
Pharmaceutical Products Manufacturers of	348
Pharmaceutical Suppliers and Wholesalers	412
Phone Shops	94
Photo and Imaging Bureau	22

MARKET SECTOR	TOTAL
Photocopier Suppliers	313
Photograph Restoration	65
Photographers (Commercial)	1,582
Photographers (General)	5,375
Photographic Equipment and Supplies Manufacturers of	47
Photographic Equipment and Supplies Retail of	344
Photographic Equipment and Supplies Wholesale of	43
Photographic Equipment Repair Services	45
Photographic Processing	784
Photographic Studios	832
Physiotherapists	2,866
Pianos	161
Pianos Tuning and Maintenance	480
Pick Your Own Fruit and Vegetables	42
Picture and Frame Restoration Services	63
Picture Framing Services	1,894
Pie Manufacturers and Suppliers	66
Pin and Needle Manufacturers	3
Pine Furniture	149
Pipe Line Consultants	47
Pipeline Manufacturers	67
Pipes and Fittings	358
Pipework Contractors	366
Pistons and Piston Rings	8
Pizza Suppliers	268
Places of Interest	1,615
Places of Worship	13,857
Planning Consultants	339
Planning Supervisors	9
Plant and Machinery Installation	132
Plant and Machinery Maintenance and Repairs	378
Plant and Machinery Manufacturers of	119
Plant and Tool Hire	1,836
Plant Dealers	505
Plant Hire and Leasing	2,011
Plaster and Building Board	12
Plaster Manufacture of	39
Plasterers' Equipment and Supplies	40
Plastering and Related Building Services	6,083
Plasterware	125
Plastic Coating Services	23
Plastic Extruders	77
Plastic Injection Moulding	627
Plastic Product Making Machines Manufacturers of	61
Plastic Product Manufacturers of	554
Plastics - Engineering Materials	77

MARKET SECTOR	TOTAL
Plastics - Engineers	56
Plastics - Fabrics, Film and Sheet	35
Plastics - Laminated Materials	4
Plastics - Reinforced	23
Plastics - Stockholders	42
Plastics and Plastic Product Suppliers	385
Plastics Raw Materials	60
Plastics Welded and Fabricated	41
Playground Equipment	224
Pleaters	4
Plumbers	16,851
Plumbers Merchants	2,806
Plus size Clothing Shops	29
Plywood Manufacturers and Suppliers	12
Pneumatic System Engineers	52
Pneumatic Systems and Equipment	89
Police Forces	1,203
Police Support Services	80
Political Consultants	22
Political Parties	770
Pollution Control	19
Polythene Sheeting Supplies	146
Portable Buildings	473
Portable Toilets	243
Post Offices	7,273
Postcard Dealers	11
Poster Designers	16
Potato Merchants	259
Potato Processing	20
Potteries	260
Potters Merchants	8
Pottery Manufacturers of	126
Pottery Production Equipment and Supplies	10
Poultry and Game Breeders	39
Poultry Dealers and Wholesalers	181
Poultry Farmers	561
Poultry Machines and Equipment Supplies	48
Powder Coating Specialists	505
Powder Processing Equipment	10
Power Boat and Motor Cruising Schools	13
Power Transmission Equipment	78
Power Transmission Services	107
Powertools Manufacture and Supply	338
Pre School Education	7,165
Precious Metals Recovery of	19
Precision Engineers	3,140

P  
Q

R

MARKET SECTOR	TOTAL
Pregnancy Testing and Help Centres	174
Prescription Delivery	26
Press Cutting Bureau	10
Press Tool and Jig Manufacturers and Distributors	57
Presses Power	10
Pressure Vessels	39
Pressure Washer Services	317
Primary and Junior Schools (Foundation)	2,663
Primary and Junior Schools (Local Authority)	17,693
Primary Care Trusts	3
Print Finishers	265
Printed and Integrated Circuit Services	109
Printed Circuits Manufacture of	89
Printers General	5,846
Printers on Plastics and Other Surfaces	188
Printers Services and Supplies	417
Printers Textile and Fabrics	237
Printing Engineering Services	102
Printing Ink Manufacturers	79
Printing Production Equipment and Machinery	259
Private Detectives	1,032
Probate Registries	34
Probation Services	446
Process Control Engineers	67
Procurement Services	234
Produce Merchants	43
Production Engineers	36
Professional Speakers	41
Project Management Services	932
Projection Screens - Mfrs & Suppliers	18
Promotion Consultants (Sales)	160
Property Developers	4,576
Property Investment Company	1,299
Property Leasing	748
Property Maintenance Services	7,045
Property Owners	549
Property Refurbishment Contractors	705
Property Search	130
Property Shops	48
Protective Clothing and Workwear	416
Protective Equipment	161
Psychiatrists	58
Psychologists	451
Psychotherapists	1,178
Public Address & Music Systems - Suppliers & Installers	168
Public Analysts	22

MARKET SECTOR	TOTAL
Public House Management Services	68
Public Houses Activities of	28,300
Public Relations Consultants	1,880
Public Works Contractors	383
Publishers	1,467
Publishing Services	235
Pump Device Manufacturers of	147
Pumps Sales and Servicing	382
Pushchair and Prams	65
PVC Product Based Manufacturers and Suppliers	266
<b>Q</b>	
Quality Award Consultants and Procedure Assessors	204
Quantity Surveyors	1,316
Quarries	607
Quartz Crystal Manufacturers	5
<b>R</b>	
Rabbit Breeders	5
Racecourses and Racetracks	101
Racking Systems Suppliers and Installers	306
Radar Equipment Mfrs	9
Radiators - Domestic	88
Radio and Television Manufacturers	13
Radio and Television Production Services	656
Radio Equipment	368
Radio Navigational Equipment	13
Radiographic Imaging Services	47
Radon Gas Detection & Services	3
Rag Merchants	20
Rail Transport Services	78
Railing Manufacture of	82
Railway Attractions	116
Railway Equipment and Related System Manufacturers	127
Railway Sleepers	22
Railway Wagons and Stock	11
Railways Operators of	118
Razor Blade Manufacturers	8
Reclamation Centres	172
Record Publishing	319
Recording Instruments	6
Recording Services Sound	190
Recruitment (Armed Forces)	193
Recycling	1,592
Reflexology Therapists	722
Refractory Materials	56
Refrigeration Equipment (Commercial and Industrial)	350
Refrigeration Equipment Manufacturers	72

MARKET SECTOR	TOTAL
Refrigerator Accessories and Parts	45
Refuse Collection	174
Refuse Compactors	23
Regalia	14
Rehabilitation Centres	500
Rehearsal Studios	205
Relaxation Therapy	910
Religious Articles and Furniture	28
Religious Organisations and Places of Worship	2,950
Relocation Services	188
Removals (Overseas)	111
Removals and Storage Activities (Domestic)	4,169
Removals Industrial and Business	797
Replacement Window Services and Repairs	490
Representative Office	8,076
Research and Laboratory Based Activities	878
Research Institutions and Organisations	919
Researchers Literary	5
Residential Care Establishments	10,373
Residential Property Developers	563
Resin Manufacturers	33
Rest and Retirement Homes	3,851
Restaurant - American	2,786
Restaurant - Caribbean	285
Restaurant - Chinese	2,592
Restaurant - English	2,177
Restaurant - Ethiopian	28
Restaurant - French	650
Restaurant - Greek	259
Restaurant - Indian	7,001
Restaurant - Italian	3,539
Restaurant - Jamaican	34
Restaurant - Japanese	838
Restaurant - Korean	82
Restaurant - Lebanese	239
Restaurant - Mediterranean	534
Restaurant - Mexican	431
Restaurant - Nepalese	142
Restaurant - Pizza	1,398
Restaurant - Pub Food	1,431
Restaurant - Seafood	481
Restaurant - Spanish	194
Restaurant - Thai	1,003
Restaurant - Turkish	515
Restaurant - Vegetarian	164
Restaurant and Hotel Equipment	149

MARKET SECTOR	TOTAL
Restaurants	7,420
Riding Schools Livery Stables & Equestrian Centres	2,212
Riding Wear and Equestrian Supplies	535
River Authorities	9
Road and Highway Equipment Manufacturers	36
Road Haulage and Transport Services	7,072
Road Surface Marking	135
Road Surfacers	324
Road Surfacing Material Materials	48
Road Wheels Manufacturers of	32
Roads Construction of	93
Roller Blind and Component Manufacturers	42
Roller Shutter and Grille Manufacturers	254
Rolling Mills and Rolled Metal	7
Roof and Skylights	61
Roofing Contracting Services	8,897
Roofing Materials	445
Roofing Materials and Related Products	454
Ropes and Cables	92
Rose Growers	14
Rubber Product Manufacturers of	256
Rubber Stamp Manufacturers and Suppliers of	57
Rustproofing Services	4
<b>S</b>	
Safe Deposits	33
Safes Suppliers and Installation of	60
Safety Advisers and Technicians	1,389
Safety Equipment Suppliers	300
Sailing and Rowing Boats	21
Sailing Schools	149
Sails Manufacture of	103
Salt Wholesale of	59
Sandwich and Snack Delivery Services	200
Sanitary Products Manufacturers	51
Sanitary Services	236
Sanitary Ware Manufacturers	16
Satellite Navigation	45
Satellite Television Equipment and Related Services	649
Sauna and Solarium Equipment	57
Saunas Activities of and Establishments	126
Sausage Production of	91
Saw and Sawblade Manufacturers	50
Saw and Sawblade Sharpening	72
Sawdust and Shavings	41
Sawmills Activities of	216
Scaffolding Manufacturers	25



MARKET SECTOR	TOTAL
Scaffolds and Work Platform Erectors	1,892
Scaffolds Renting of	614
Scales Manufacturers of	187
School Equipment	113
School Outfitters	600
Schools - Business	14
Schools (Independent)	1,891
Schools (Leisure Based Activities)	91
Schools (Special)	1,416
Schools and Colleges (Art)	109
Schools of Music	355
Science Centres	48
Scientific Machinery and Instrument Manufacturers	381
Scout, Guides, Cubs and Brownie Groups	298
Scrap Metal Dealers	1,312
Screen Printers	385
Screens Manufacturers of	30
Sculptors Activities of	244
Seal Manufacturers	86
Sealing Compounds and Application	130
Seals Manufacturers and Suppliers of	17
Seats Manufacturers of	142
Second Hand Furniture	484
Secondary Schools (Foundation)	1,536
Secondary Schools (Local Authority)	2,368
Second-Hand Goods Retail Sale of	711
Secretarial Services	879
Section and Tube Manipulators	10
Security Activities	2,539
Security Equipment Installers	624
Security Equipment Suppliers and Manufacturers	500
Security Shutters	55
Seeds Wholesale of	167
Semiconductor Manufacturers	44
Separator Manufacturers	24
Septic Tanks Emptying and Cleaning of	141
Serviced Office Facilities	1,130
Sewage Disposal of	57
Sewage Treatment Specialists	97
Sewing Centres	86
Sewing Contractors	21
Sewing Industrial	8
Sewing Machines (Commercial)	89
Sewing Machines Suppliers	252
Sewing Thread Manufacturers of	8
Share Dealing Services	7

MARKET SECTOR	TOTAL
Shavers Electric Repairers	23
Sheet Metal Fabrication Equipment	36
Sheet Metal Fabricators	1,039
Shell Fish Suppliers and Processors	261
Sheltered Housing Accommodation	4,450
Sheriffs Officers	34
Shipping Companies	386
Ships Agents	77
Ships Brokers	141
Ships Building and Repairing of	68
Ships Chandlers	81
Shirts Manufacture of	22
Shoes Repairs of	1,944
Shooting and Fishing Agents	43
Shop Fittings and Fixtures Installers of	119
Shop Fittings Manufacturers of	189
Shopfitting Contractors	915
Shopping Centres	703
Shower-Baths Manufacturers and Suppliers	87
Shuttering and Formwork	62
Sign and Nameplate Equipment	129
Sign and Nameplate Erectors	82
Sign and Nameplate Suppliers	2,718
Sign and Poster Site Maintenance	12
Signwriters	817
Silicones Manufacturers of	44
Silk Type Fabrics Manufacturers of	19
Site Investigation Services	174
Sixth Form Colleges	116
Skates and Skateboarding Equipment	110
Skating Rinks	69
Ski Equipment	89
Ski Slopes	51
Skip Hire	1,779
Slate Quarried Products	68
Slide Fasteners Manufacturers of	7
Sliding Doors	28
Slimming Clubs and Services	456
Smokers Requisites	1,515
Smoking - Helping to Quit	272
Snooker Halls	508
Snooker Tables and Accessory Suppliers	131
Soft Drinks (Distributors)	164
Soft Drinks (Manufacturers)	102
Soft Furnishing Manufacturers of	301
Soft Furnishings Retail Sale of	1,121

MARKET SECTOR	TOTAL
Solar Energy Equipment	612
Solariums Activities Related to	1,710
Soldering, Brazing and Bonding	15
Solicitors	11,680
Sound and Acoustic Engineers	258
Sound Equipment Cabinet Manufacturers	4
Sound Equipment Installation and Rental	200
Sound Insulation Consultants	67
Sound Recording Apparatus and Equipment	31
Sound Recording Studios	933
Sound System Manufacturers	218
Spark Erosion	11
Spas and Whirlpool Baths Suppliers of	362
Specialised Building Trade Contractors	393
Speech Therapists	230
Sporting Injury Therapists and Clinics	582
Sports Clubs	6,013
Sports Coaching	1,391
Sports Equipment	31
Sports Goods and Equipment - Mail Order	33
Sports Goods Manufacturers of	357
Sports Goods Retail Sale of	412
Sports Goods Retailers	1,945
Sports Management Services	228
Sports Surfaces - Artificial	98
Sportswear Manufacturers of	151
Sportswear Wholesalers	104
Springs Manufacturers of	131
Squash Clubs	57
Stadium Developers and Contractors	113
Stadiums and Sports Grounds	270
Staff (Domestic)	106
Stained and Coloured Glass Designers and Producers	374
Stainless Steel Finished Products	57
Stainless Steel Manufacturers	117
Stainless Steel Stockholders	127
Stainless Steel Workers	64
Stairlift (Automated Manufacture and Installation)	218
Stairs Manufacturers of	212
Stamp Dealers	162
Static Caravans	79
Stationery Manufacturers of	87
Stationery Suppliers	1,731
Stationery Wholesale of	56
Steam Cleaning	59
Steam Engineers	14

MARKET SECTOR	TOTAL
Steel Constructed Buildings	162
Steel Fabricators	2,540
Steel Manufacturers of	114
Steel Stockholders	702
Steel Tubes and Hollow Sections	25
Steeplejacks	51
Stenographic Services	15
Step Ladder Manufacturers	13
Step Ladder Sales and Supply	18
Stevedoring	18
Stickers	32
Stockbrokers	216
Stocktaking Services	330
Stone and Exterior Cleaning	385
Stone Articles Manufacture of	85
Stone Merchants	348
Stonemasons	720
Storage Facilities Operation of	2,093
Storage Systems	138
Stoves (Non Electric)	509
Strapping Equipment and Materials	27
Straw Merchants	168
Stress Management Services	121
Structural Consultants	310
Stud Farms	100
Student Accommodation	662
Sugar Refining	20
Sunbed Equipment	12
Sunbed Hire of	116
Supermarkets	8,227
Surgeons	244
Surgical Equipment Manufacture of	73
Surplus Goods	35
Surveying Instruments	99
Surveyors (Rating)	19
Surveyors and Valuers	2,727
Swimming Pool Equipment Suppliers of	192
Swimming Pools Construction of	310
Swimming Pools Operation of	386
Synthetic Textiles	17
<b>T</b>	
T Shirt Manufacturers of	634
Tableware Manufacturers and Suppliers of	29
Tag Label Manufacturers	38
Tailors	546
Take Away Meal Outlets	31,381



MARKET SECTOR	TOTAL
Tank and Cistern Manufacturers and Suppliers of	126
Tanks Repairing Cleaning and Maintenance of	115
Tanners	9
Tapes - Industrial	55
Tarpaulins Manufacturers of	99
Tartan and Kilt Suppliers	130
Tattoo Artists	2,349
Tattoo Removal	86
Tax Consultancy	829
Taxidermy Activities	45
Taximeters and Equipment Suppliers	35
Taxis	734
Taxis and Private Hire Vehicles	10,855
Tea Processors	33
Teaching Equipment	7
Technical and Industrial Schools	5
Telecom Consultants	404
Telecom Equipment and Systems	960
Telecom Services	2,239
Telecommunication Networks	397
Telephone Answering & Recording Machines	4
Telephone Answering Services	289
Telephone Card Suppliers	12
Telephone Equipment	10
Telephone Helpline Services	442
Telephone Marketing Services	321
Television and Radio Goods Servicing and Maintenance	798
Television and Radio Station Operators	186
Television Goods Hire and Rental of	311
Television Goods Retail Sale of	335
Television Goods Wholesalers	20
Temperature Monitoring Equipment Systems	111
Tennis Courts	369
Tennis Courts Construction of	54
Tent Manufacturers	30
Testing Apparatus Manufacturers	105
Textile Accessories	34
Textile Design and Production	155
Textile Importers and Exporters	103
Textile Manufacturers of	403
Textile Merchants	391
Textile Waste	145
Thatching and Conservation Related Crafts and Services	207
Theatres & Concert Halls	918
Theatrical Agencies	229
Theatrical Costume Suppliers	421

MARKET SECTOR	TOTAL
Theatrical Presentation Companies	687
Theme Parks Operation of	26
Therapists	370
Thermometers Electronic & Non Electronic	18
Ticket Agencies Operation of	186
Ticket Printers	35
Tie and Scarf Suppliers	12
Ties Manufacturers of	42
Tile Laying and Fitting Contractors	2,401
Tile Manufacturers of	63
Tile Wholesalers and Suppliers	1,605
Timber Constructed Buildings	441
Timber Engineers	61
Timber Merchants	1,378
Time Recording Equipment Manufacturers of	68
Timeshare Operations	34
Toastmasters	114
Tobacco Agents Importers and Distributors	17
Tobacco Products Manufacturers of	8
Tobacco Products Retail Sale of	169
Tobacconists' Suppliers	15
Toilet Articles	79
Tool Hire Services	637
Tool Manufacturers of	459
Tool Repair Services	118
Tool Suppliers	798
Tool Tungsten Manufacturers of	3
Torches and Flashlights	13
Tour Operators	1,573
Tourist Information Offices	545
Towel Supplies	20
Towing Bars Fitting and Supply	235
Towing Services	21
Town and City Planning	509
Toy Libraries	29
Trace Heating Products and Services	17
Trade and Business Organisations	530
Trade Assoc & Regulatory Bodies	529
Trade Surplus Stores	40
Trade Unions Activities of	680
Trademark Agents and Advisers	44
Trading Standards	71
Traffic Administration and Management Systems	289
Trailers and Semi-Trailers	184
Trailers and Semi-Trailers Hire and Rental	236
Train Information Services	9

MARKET SECTOR	TOTAL
Train Stations	70
Training Centres	875
Training Providers	3,154
Training Services	3,409
Transformer Electric Manufacturer of	109
Translation Activities	1,209
Transport Equipment Manufacturers of	22
Transportation Consultants	385
Travel Agency Activities	6,002
Travel Clinics	52
Travel Insurance Services	89
Tree Surgeons	3,518
Trichologists	130
Trimmers	65
Trolley Manufacturers of	29
Trophy and medal Suppliers	540
Tube and Fitting Suppliers	59
Tube Benders	56
Tube Fittings	44
Turbines and Parts Thereof Manufacturers	42
Turbo Manufacturers	43
Turf Suppliers and Contractors	699
TV and Film Producers and Directors	139
TV and Video Remote Controls	6
TV DVD and Video Rental	99
Typesetting	62
Typewriter Suppliers	7
Tyre Dealers	5,607
Tyre Disposal	43
Tyre Manufacturers and Distributors	51
Tyre Production Machinery and Equipment	13
Tyre Rebuilding Retreading and Repairs	142
Tyre Wholesale Suppliers of	94
<b>U</b>	
Ultrasonic Instrument Manufacturers of	37
Umbrellas	32
Underpinning	27
Underwriting	134
Uniform Suppliers	247
Unit Trust Brokers	8
University Activities of	754
Upholstered Chair and Seat Manufacturers of	169
Upholstering	1,842
Upholstery Supplies	69
Utility Brokers	426

MARKET SECTOR	TOTAL
<b>Vacuum Cleaners Industrial &amp; Commercial</b>	
- Mnfrs & Distributors	98
Vacuum Cleaners Industrial & Commercial	
- Repairs & Servicing	44
Vacuum Cleaners Sales and Repairers of	199
Vacuum Engineering and Equipment	38
Vacuum Formed Plastics	63
Valeting Services	253
Valuers	34
Valves Manufacturers of	303
Van and Truck Bodybuilders and Repairers	292
Van and Truck Breakdown and Recovery	93
Van and Truck Component Manufacturers	25
Van and Truck Dealers	1,132
Van and Truck Manufacturers	83
Van and Truck Vehicle Security	28
Van Hire	1,186
Vehicle Component Manufacturers	82
Vehicle Conversions	216
Vehicle Gas Suppliers and Installation	5
Vehicle Inspection Services	71
Vehicle Rental (Car)	2,699
Vehicle Salvage Dealers	307
Vending Machine Contents	123
Vending Machine Manufacturers of	22
Vending Machines Sale Rental and Supply	276
Veneer Sheets Manufacture	34
Ventilation Installation of	294
Ventilation Systems	222
Venture Finance Companies	37
Veterinary Activities	4,739
Veterinary Equipment Manufacturers	30
Veterinary Pharmacies	123
Vibration and Noise Consultants	76
Video Conferencing	42
Video Libraries	19
Video Production Companies	1,577
Video Production Equipment	65
Video Tape Shops	18
Visa Services	84
Visitor Centres	176
<b>W</b>	
Wall Ties	50
Wallpapers	263
Warehouses	539
Washing Machines Laundry Type	6



MARKET SECTOR	TOTAL
Washing Machines Service and Repair	633
Washroom Services	134
Waste Disposal	1,659
Waste Disposers Installation and Repair	16
Waste Merchants	36
Waste Paper Merchants	39
Waste Processing Machinery	120
Waste Reclamation	89
Watch and Clock Manufacturers	198
Watch and Clock Sales & Repairs	750
Water and Sewage Engineers	93
Water Authorities	43
Water Bottled	95
Water Companies	90
Water Fresh Coolers	220
Water Garden Construction Services	62
Water Softener Manufacture and Supply	175
Water Treatment Services	603
Waterjet Cutting Services	36
Waterproof Garment and Clothing	43
Waterproof Materials Manufacturers of	32
Waterproofing	90
Watersport Activities	395
Waterways	97
Waxes Artificial and Prepared Manufacture of	13
Weather Service Providers	31
Web Site Design and Development	7,908
Wedding Services	5,082
Wedding Venues - Civil	194
Weighbridge Manufacturers	4
Weighbridges - Public	11
Welding Machines and Equipment Manufacturers of	323
Welding Services	761
Wheel and Castor Manufacturers of	176
Wheel Clamping	3
Whisky Brokers	27
Wigs and Hairpieces	357
Wills Preparation of	565
Winch Manufacturers	9
Wind Generation Equipment and Windmills	113
Window Cleaning	3,372
Window Consultants	56
Window Dressing Services	39
Window Film Products	105
Window Frame Manufacturers of	521
Window Frame Manufacturing Equipment	17

MARKET SECTOR	TOTAL
Window Frame Sales and Service	129
Window Tinting	310
Windows (Leaded)	33
Windows Specialised	85
Windscreen replacement and Repair Services	756
Windsurfing Activity Products	138
Wine Bars	1,373
Wine From Self Produced Grapes	139
Wire products manufacturers of	166
Wooden Goods Other Than Furniture	142
Woodforming and Working	23
Woodturning Activities	177
Woodworking Machinery	106
Woodworking Supplies	25
Woodworm Prevention and Treatment Services	55
Wool Wholesalers	18
Woollen Products	19
Word Processing Service	83
Workwear Hire	364
Writers	258
Writing & Drawing Materials - Mnfrs	14
Wrought Iron Product Design and Production	395
<b>X</b>	
X-Ray Facilities and Services	44
<b>Y</b>	
Yacht and Boat Designers	28
Yacht and Boat Instrumentation	4
Yacht Brokers	156
Yacht Masts and Spars	16
Yarn Wholesale of	92
Yoga	1,010
Youth Centres and Associations	1,750
Youth Hostels	389
<b>Z</b>	
Zoos Activities of	72

# POSTCODES

AB	Aberdeen	14,750
AL	St Albans	7,690
B	Birmingham	49,461
BA	Bath	14,824
BB	Blackburn	14,193
BD	Bradford	15,116
BH	Bournemouth	18,749
BL	Bolton	10,572
BN	Brighton	25,806
BR	Bromley	7,760
BS	Bristol	27,503
CA	Carlisle	11,223
CB	Cambridge	13,077
CF	Cardiff	24,374
CH	Chester	17,496
CM	Chelmsford	20,898
CO	Colchester	12,966
CR	Croydon	10,100
CT	Canterbury	13,747
CV	Coventry	22,478
CW	Crewe	9,467
DA	Dartford	10,454
DD	Dundee	7,122
DE	Derby	20,497
DG	Dumfries	5,469
DH	Durham	7,093
DL	Darlington	10,909
DN	Doncaster	19,325
DT	Dorchester	7,981
DY	Dudley	11,496
E	London E	22,455
EC	London EC	11,552
EH	Edinburgh	23,733
EN	Enfield	9,409
EX	Exeter	22,006
FK	Falkirk and Stirling	7,366
FY	Blackpool	8,661
G	Glasgow	28,897
GL	Gloucester	21,165
GU	Guildford	24,103
GY	Guernsey	2,178
HA	Harrow	11,525
HD	Huddersfield	7,483
HG	Harrogate	5,759
HP	Hemel Hempstead	16,183

POSTCODE	AREA	TOTAL
HR	Hereford	6,974
HS	Outer Hebrides	939
HU	Hull	10,933
HX	Halifax	5,048
IG	Ilford	7,590
IM	Isle of Man	3,414
IP	Ipswich	18,350
IV	Inverness	7,922
JE	Jersey	2,847
KA	Kilmarnock	9,765
KT	Kingston upon Thames	16,054
KW	Kirkwall	2,093
KY	Kirkcaldy	9,125
L	Liverpool	18,814
LA	Lancaster	11,407
LD	Llandrindod Wells	2,509
LE	Leicester	27,111
LL	Llandudno	17,365
LN	Lincoln	8,826
LS	Leeds	21,654
LU	Luton	8,135
M	Manchester	30,235
MK	Milton Keynes	15,370
ML	Motherwell	8,398
N	London N	20,746
NE	Newcastle upon Tyne	28,882
NG	Nottingham	29,539
NN	Northampton	18,380
NP	Newport	11,962
NR	Norwich	22,191
NW	London NW	15,527
OL	Oldham	11,634
OX	Oxford	19,802
PA	Paisley	8,180
PE	Peterborough	26,747
PH	Perth	6,196
PL	Plymouth	17,408
PO	Portsmouth	23,246
PR	Preston	15,551
RG	Reading	23,836
RH	Redhill	17,897
RM	Romford	11,707
S	Sheffield	33,875
SA	Swansea	21,999
SE	London SE	21,536

POSTCODE	AREA	TOTAL
SG	Stevenage	12,568
SK	Stockport	18,754
SL	Slough	11,598
SM	Sutton	5,190
SN	Swindon	13,902
SO	Southampton	19,268
SP	Salisbury	7,718
SR	Sunderland	5,230
SS	Southend-on-Sea	14,315
ST	Stoke-on-Trent	17,401
SW	London SW	26,894
SY	Shrewsbury	13,517
TA	Taunton	11,495
TD	Galashiels	4,412
TF	Telford	6,017
TN	Tonbridge	23,431
TQ	Torquay	11,170
TR	Truro	12,234
TS	Cleveland	13,537
TW	Twickenham	13,664
UB	Uxbridge	8,299
W	London W	26,172
WA	Warrington	17,024
WC	London WC	5,839
WD	Watford	8,222
WF	Wakefield	12,828
WN	Wigan	7,220
WR	Worcester	10,211
WS	Walsall	11,791
WV	Wolverhampton	9,931
YO	York	20,238

# GDPR AND 118 GROUP

118 Group are specialist b2b data providers with over 40 years of experience. We license business information for marketing and data management purposes. With our dedicated team of data experts 118 Group are fully compliant with the requirements as set out in the General Data Protection Regulation (“GDPR”).

## Background

The storage and handling of data has for many years been governed by the Data Protection Act 1998 (“DPA”) but from May 2018 it is replaced by the GDPR – which provides a far more robust set of rules for the collection, storage and processing of personal information. The GDPR is a regulation rather than a directive which means it is a single piece of legislation that applies across all EU member states. In respect of electronic marketing communications there are additional rules that come from the Privacy and Electronic Communications Regulations 2003 (“PECR”).

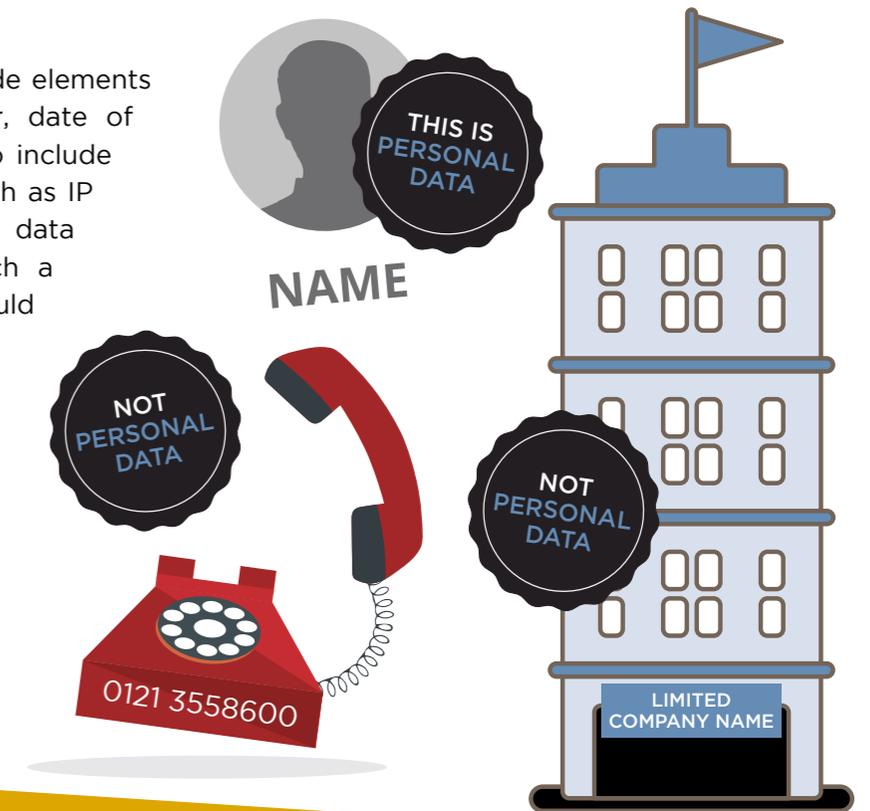


## What is the impact of GDPR?

Every organisation that holds personal data will be affected by GDPR – that includes personnel records, customer details, sales and marketing prospect information, online identifier data etc. Organisations will be accountable to the data protection supervisory authorities (in the UK this is the Information Commissioner’s Office). Whilst the accountability is not a new requirement, GDPR requires all organisations to record and document compliance with all applicable aspects of GDPR. The Regulation gives individuals more rights in respect of their data, including more control and visibility of how their personal data is being used, and the right to have that information removed or moved if requested.

## What is Personal Data?

Examples of personal data include elements such as name, address, gender, date of birth, but personal data can also include other less obvious identifiers such as IP addresses. Simply put, personal data applies to any data from which a living individual (data subject) could be identified.



EVERY ORGANISATION THAT HOLDS PERSONAL DATA  
WILL BE AFFECTED BY GDPR

*market*location